

Hacienda del Lago Pricing

No Surprises, Comprehensive, Stress-Free Pricing!

	Time	Price
Friday/Saturday/Sunday Day Package	Noon until Midnight	\$7,500 + 6% tax*
Weekend Package (Friday to Sunday)	4pm Fri to 11am Sun	\$10,000 + 6% tax*

* \$15/person for each additional guest above 150

** Except for Holidays (e.g., Labor or Memorial Day), which are charged at the Fri/Sun rate

Why our pricing is different and what you should consider when evaluating venues

Hacienda del Lago recognizes that one of the most confusing parts about selecting a venue and planning a wedding is figuring out just how much everything will cost. Prior to opening almost 10 years ago, we did our homework. We spoke to hundreds of couples and one of the biggest complaints was that so many venues draw couples in with low prices, but then “nickel and dime” them with a multitude of add-ons. In many cases, the final amount that couples paid to their venues was more than TWICE the price they were originally quoted!

At Hacienda del Lago, we take the opposite approach. Our pricing includes most all venue-related costs, including:

- **Full-day (minimum 12 hour) rentals.** Officially it is from noon until midnight, but if there is not an event the evening before, you are welcome to arrive as early as you would like that day. We also offer multi-day packages (the home sleeps up to 10 people)
- A **beautiful ceremony area with the main sailing basin of Lake Travis** as your backdrop
- A **permanent 3,600 sq. ft. Arabian-Style tent with a stone floor and dance floor.** Lighting is included.
- **Tables & Chairs for the ceremony, cocktail and reception areas for 150 guests (however, we can accommodate up to 200) included.** The tent is also used for ceremonies in the unlikely event of rain.
- **Staff of 3-4 people ALL day** to set up chairs, tables, put decoration in trees, manage parking, keep the bathrooms clean, keep the fire pit going, etc. Essentially, the only item that we don't provide are linens (tablecloths), since most couples like to pick their own color.
- A \$15/person fee is charged for each guest beyond 150 (maximum of 200). This is because we bring in extra staff in order to help with parking, setting up/moving chairs, etc.
- Since Hacienda del Lago is ½ mile outside of Austin, our **occupancy tax is only 6% instead of the 9% required within the city limits**
- **Ability to choose your own vendors.** Ever wonder why many venues restrict you to using only a few vendors? This is because most venues who restrict you to just a few vendors receive “kickbacks,” normally 15-20%!
- **Hacienda del Lago adheres to a strict policy of accepting NO KICKBACKS from any vendors.** Our recommendations are completely unbiased, so you can rest assured that you are not being coerced into using vendors that benefit the venue, instead of you.
- **Ability to bring your own alcohol and not forced to pay exorbitant “bar services.”** Unfortunately, many couples often find out after their wedding that they owe hundreds and even thousands of dollars because they are forced into a venue's required bar service, which often costs 3-5 times as much as what they consumed in alcohol and mixers. All we require is that all drinks be served by licensed TABC (Texas Alcoholic Beverage Commission) bartenders, which protects you!
- **We do not require security!** Since Hacienda del Lago staff will be at the event all day, we don't require additional security services. Fortunately, over the almost 10 years we have been in business, we have NEVER had to call law enforcement. We DO make every effort to make sure no one drives home drunk. Uber, Lyft, etc. all serve Hacienda del Lago.
- We also not only allow, but ENCOURAGE, drivers who have had **too much to drink to get a ride home or “uber” home and pick their cars up the day after.** We also work with several hotels who provide **FREE or discounted shuttle services to and from the venue!**
- **We do not require that you hire a wedding planner!** Since Hacienda del Lago already provides many of the services that wedding planners normally offer, only about 1/3 of our couples chose to hire a planner. We leave this up to you. We are happy to work with you to decide whether a planner is needed.