# FAQ's and General Pricing

# • Do you have a minimum spend? Why?

The short answer, yes. We have a minimum investment to book a simple setup or full service wedding with us. Since our availability is limited, we only take on simple setups and full service weddings/special events that meet our minimum so we can serve our clients the best way possible. We are a wedding and special event only studio florist not a traditional floral retail shop. This means we do not have a retail storefront to sell unused stems or products. All flowers and greens are ordered fresh and specifically for you and your wedding.

## Do you have packages?

Yes, we offer two different elopement packages for couples who are eloping and don't meet our minimum spend for a full setup custom wedding. You can find those packages on our elopement page here.

## • How many weddings do you typically cater to per weekend?

Generally, we serve one to four weddings and/or special events per weekend. You do have the option to book us exclusively for your event weekend when you spend a minimum of \$15,000. Booking us exclusively for that weekend means that we are by your side from Friday evening through Sunday at noon. Wedding couples who opt for this option, typically include rehearsal dinner flowers, Sunday brunch flowers and a full cleanup Sunday morning.

#### Do you offer rental items?

Yes! We offer an array of table numbers, vases, urns, compotes, arbors, candles and more. Interested in a rental but not sure we would be able to provide it? Ask away! You might be surprised. All of our rental costs include delivery to your venue. Typically our wedding couples drop the items back off to our studio the following day but we also offer a pick up option for your convenience.

#### • Do you travel?

Yes! We love to travel! Most often we work in the New England Area but you can fly us anywhere. Our favorite wedding venue to travel to is At Bear Tree in Pittsburg, NH but we're also very excited to head to Brookside Farm in New York in 2022!

#### How far in advance should I book my consultation?

We recommend booking early. Most couples meet with us 6-12 months out from their weddings. We can, of course, accommodate last-minute events but sometimes that can mean limited flower or color choice. We've booked weddings that were over 18 months out! Provided you have your date and venue locked in - there is no reason to wait.

#### • How long will my consultation take? What should I bring to be prepared?

Consultations for simple and average events typically take between 30 mins to 1 hour. For larger, more intricate weddings, consultations can last up to 90 minutes. We recommend bringing any color

swatches that you are hoping to match, inspiration photos of bouquets and arrangements you love, a rough idea of your budget, and an open mind. We hear statements from couples such as, "no, I refuse to have carnations." However, when they find out that most of their favorite arrangements have them tucked in they change their mind. We promise they don't make them like they used to!

# Do you offer delivery, setup, and break down?

We do! Most often simple weddings are done as pick up or delivery only. For larger events, we do offer full setup and breakdowns.

#### Will you coordinate with my other vendors?

We love working with other vendors! We find that it makes everyone's job easier. The vendors we work the closest with are the venues, wedding planners/coordinators, and photographers. Still, haven't found an exceptional sweet treat/cake baker? Check out our favorite girls at Oh Sweet! In need of a photographer or make-up artist? We have a full list of vendors who we've personally worked with before and absolutely love!

Simple	Average	Luxurious
\$4,000-\$5,000 Delivery Only / Simple Setup	\$6,000-\$8,000 Simple Setup / Full Service Wedding	\$10,000- \$15,000+ Full Service Exclusive Wedding
Traditional Blooms: roses, hydrangea, sunflowers, alstroemeria, stock, gerbera daisies, carnations, ruscus	Luxury Blooms: peonies, ranunculus, astilbe, anemones, garden roses, lisianthus, dahlias, eucalyptus	Extraordinary Blooms: lily of the valley, orchids, gardenias, king proteas, xerographica air plants, luxury out of season blooms
Bridal Bouquet Bridesmaid Bouquets Boutonnieres Corsages Centerpieces (loose greenery runners or small vase arrangements) Arbor Other Small Arrangements: (bud vases, welcome sign, bar/bathroom flowers, etc)	Bridal Bouquet Bridesmaid Bouquets Boutonnieres Corsages Centerpieces (greenery runners with flowers or medium sized vase arrangements or compote vases) Arbor Other Small Arrangements: (bud vases, welcome sign, bar/bathroom flowers, etc) Greenery Chandeliers	Bridal Bouquet Bridesmaid Bouquets Boutonnieres Corsages Centerpieces (handmade garlands, overflowing compote vases, elevated arrangements) Full Arbor Other Small Arrangements: (bud vases, welcome sign, bar/bathroom flowers, etc) Greenery/Flower Chandeliers Larger Floral Installs in Tents or Doorways