

# EXPLORATEUR TRAVEL

Let's humanize your travel experience!

First off, we are so excited that you are interested in working with us!

We take a collaborative approach to travel planning, that takes your tastes, interests, and budget into consideration.

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## FOR OUR PROCESS TO BE MOST SUCCESSFUL, WE'D LIKE TO OUTLINE WHAT YOU CAN EXPECT FROM US:

- You will schedule an initial intake call (15-20 minutes) through Calendly. This allows us to introduce ourselves, learn more about your vision for the trip and answer any questions you might have.
  - Within 5-7 days from our initial phone call, we will follow up with an initial concept, quote and outline for you to review. If, for any reason, the quote is taking longer (peak season, holidays abroad, etc.), we will keep you in the loop and do our best to keep communication moving.
  - All quotes are provided in a bundled package. We work with partners that get great negotiated rates, and pass on that benefit to you. However due to contracts with our vendors, we are not able to break out these components individually.
    - If you would like added peace of mind, we are able to schedule a third phone call to review all final documents and make sure that you have no questions lingering. This itinerary review call will be scheduled 2-3 weeks prior to your departure.
  - We provide three itinerary edits on a complimentary basis. After this, we will require a \$500 retainer. We put our heart and soul into every itinerary, and this ensures that we are both respecting the time and effort that goes into creating your perfect getaway.
  - Should you choose to move forward with booking, you have the option to add itinerary creation for \$50 per day, which would be invoiced at the inception of the planning process. This itinerary will be created 2-3 months prior to your trip.
  - A second phone call will be scheduled to review the itinerary activities and gain approval before we solidify your plans and move forward with finalizing reservations.
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### CLIENT EXPECTATIONS:

- Prior to the initial call, please review your budget for the trip. This allows us to talk through expectations and how you can get the most bang for your buck! If you don't know a general price point, we suggest looking at your dates on Tripadvisor or comparable websites to get a general idea of nightly rates.
- Because each of our itineraries are custom curated, we take time and care to select properties, routes and concepts that match your style.
- If we are headed in the wrong direction, we request that you are communicative and up front so that we can change course.

### HIGHLIGHTS + TAKEAWAYS:

- We work best by email, so that we can serve our clients consistently. All phone calls can be scheduled through Calendly.
- Your quotes are complimentary, up to 3 tweaks/refreshments.
- Working with us will provide you with detailed, individualized service.
- We provide bundled rates from our destination specialized partners that provide you with incredible value.
- We provide custom itinerary creation for \$50 per day, which will begin 2-3 months prior to departure.



FEATURED IN...

