

Thank you so much for checking out The Barnstorm!

The Barnstorm is NYC's Premier Good Time Party Rockers! With 15 years worth of rocking dance floors all over the world, The Barnstorm knows exactly what it takes to throw a party for you and your guests!

No two weddings are alike, so I'd love to learn a bit more about what you're envisioning and how we can help bring that vision to life. Please read on to learn more about our wedding day services, and help us out by answering a few questions that would allow us to provide you with a quote. There's also an in-depth FAQ at the end which might help answer any particular questions you may have.

Again, thanks so much for your interest in The Barnstorm - we appreciate the opportunity to ROCK your wedding!

Sincerely, Brooks Wood Booking Manager



Wedding Services:



Full Band Dance Party Reception

 The foundation of our wedding package... As a 9-piece core wedding band, The Barnstorm is ready to get the dance floor going for you

and your guests. The band consists of:

- 4 Male Vocalists (2 of whom play guitar)
- 1 Female Vocalist
- 1 Bassist
- 1 Drummer
- 1 Keyboardist
- 1 Saxophonist



+ Cocktail Hour

 Before the reception, it's time for Cocktail Hour! If you choose to have live music for that, The Barnstorm Jazz Combo is equipped and ready to perform jazzy and vibey jams for you and your guests.



+ Ceremony

 Before you grab a drink at cocktail hour, and ultimately cut a rug at the reception, you do have to actually get married! The Barnstorm Acoustic Duo is able to curate your ceremony music with instrumental versions of your favorite songs, as well as wedding ceremony classics...

The Barnstorm - FAQ's:

1. "What makes The Barnstorm different than any other wedding band?"

There are so many great wedding bands out there, and in full transparency, most of them would get the job done just fine. However, what The Barnstorm brings to each and every wedding is a unique and hands-on experience that you simply will not get with another band. As a novelty, boutique, one-band operation, The Barnstorm plays only ~20 or so weddings per year (versus the 50+ weddings most other wedding bands play). We do this in order to better serve our clients with a higher degree of "attention to detail" - an attention to detail you 100% will not get with any other band. <u>Our online reviews speak to this</u>, even many times mentioning that The Barnstorm was our clients' best vendor to work with out of all of their wedding vendors. The Barnstorm also plays multiple high-profile sports and corporate events every year (Super Bowl, The Masters Golf Tournament, Kentucky Derby, etc.), so for our couples, we make a strong concerted effort to not spread ourselves too thin. We have been the same band for more than a decade, and for that reason, our on-stage chemistry is second to none, and we've learned how to read a crowd better than any other band. We take every step to ensure our clients have the comfort of knowing, beyond the shadow of a doubt, that we will be with them every step of the way, and ensure the entertainment portion of their wedding reception is ROCKING, their dance floor is PACKED, and the most important day of their lives is uniquely PERFECT in every single way.

2. "Come on guys - get to the point... What are your rates?"

- This is the #1 question, right? In complete transparency, The Barnstorm will, in most cases, be a bit more expensive than a lot of the other wedding bands and agency bands out there. As mentioned above, we are only one-band, thus we have a short "supply" of inventory. On any given Saturday, a wedding band agency (Silver Arrow, Hank Lane, etc.) can have 20 different bands playing 20 different weddings. On that same Saturday, The Barnstorm can only play one wedding. Our rates are dependent upon a few factors most notably:
 - Date (time of year)
 - Day of the week
 - Location
 - Services provided (+Ceremony music and/or Cocktail Hour music)
- To get an accurate quote, please fill out the questionnaire above, provide us with as much info as you're able, and we typically are able to turn a quote around for you in less than 12 hours.

3. "How many musicians are in The Barnstorm?"

• There are 9 core band members - 4 male singers/party-throwers up front (2 of which are with guitars), 1 female vocalist, drums, bass, keys, & saxophone.

4. "How would you describe The Barnstorm's musical style?"

We play everything under the sun. We'll go from Stevie Wonder to Miley Cyrus to Temptations to Justin Timberlake to Bruce Springsteen to The Killers to Journey to Jay Z. If it gets the crowd dancing, then it's our style.

5. "How does The Barnstorm motivate a shy crowd to dance?"

• As mentioned before, we have more than a decade's worth of education on "how to read a crowd." That means not just knowing how to KEEP an already eager crowd on the dance floor, but also what song it will take to get old Uncle Jimmy out of his chair and ONTO the dance floor. And let's be honest... it's hard for someone to feel self conscious when they see a bunch of grown adults acting a fool on stage, right?

6. "What do you typically wear?"

Despite how much we like to let loose at our monthly showcases, we think we clean up pretty nicely for our wedding clients. We typically wear black dress pants, white button down shirts, and matching dinner jackets. Check out our <u>@BarnstormWeddings Instagram</u> for a good idea of what we look like at weddings. Of course, if you have a theme

that you'd like the band to participate in, we will make those accommodations.

7. "How many hours are included in the package?"

Great question! At wedding receptions, we play up to 3 hours of LIVE music. If you're thinking, "*Wait a minute, my reception is 5 hours long.*" Don't worry! Most receptions we play are 5-6 hours long. HOWEVER, we are not playing the entire time. ie. We suggest **not** having LIVE music during dinner. We've learned from over the years that live music during dinner creates a bit of confusion on the floor - "*Should we be eating?? Should we be dancing?*" etc. Also, you obviously won't have live music during speeches/toasts, etc... The Barnstorm works hand-in-hand with you guys and your wedding planner/day of coordinator to ensure we build the perfect timeline for your day. We will give you our opinions on lengths of time for sets, but will ultimately remain super flexible to ensure we're creating the exact timeline that you're envisioning. It comes down to "flow of the evening," and we have a great idea of what works to make that flow as smooth as possible.

8. "How far will you travel?"

Another great question! We are based in NYC, and thus we typically play all over the Tri-State Region - NYC, New Jersey, Long Island, Westchester, Connecticut, etc.. That said, we have played many weddings in other parts of the country - Los Angeles, Washington DC, Charleston, etc... On top of that, The Barnstorm is positioned to fly anywhere in the world to make your destination wedding one to remember. We've played weddings in other countries such as Greece, Ireland, and even Italy (TWICE!). Simply put, our quotes are itemized out, and if our travel expenses can be taken care of, we'll play your wedding on the Moon!

9. "Do you guys use a setlist or do you 'read the crowd'?"

We have a huge laundry list of songs that we can pull from in a moment's notice, but we try to NOT play from a setlist at weddings, as we try to stay as nimble as possible and have the agility to play to the dance floor at all times. On this same note, we DO provide our clients with our <u>Master Song List</u> so they can peruse, note some "MUST PLAYS," and more importantly, some "MUST <u>NOT</u> PLAYS."

10. "Can you Emcee?"

Yes! We'll work hand-in-hand with you and your wedding coordinator to ensure we're "corralling" your guests and hitting all the important notes - introducing the couple & wedding party, announcing speeches/toasts, cake cutting, sparkler send-off, etc.

11. "How many weddings does The Barnstorm play each year?"

Typically ~20. Again, we don't spread ourselves too thin so we can provide our clients with the most unique experience for their big day. We treat each and every wedding as if it's our own.

12. "Could we come and see The Barnstorm perform live?"

Yes! We play periodical showcases in Manhattan and encourage couples and their friends/family to come and see what The Barnstorm is all about. As previously mentioned, we do "let loose" a little bit more at our showcases as it's at a bar and we have to walk the fine line of "rockin' bar band to get the crowd drinking" vs "band showcasing for prospective couple." Either way, The Barnstorm's monthly shows are a raucous good time and we suggest that you neatly press your party pants.

13. "Can you learn special songs for us?"

Absolutely. If you guys have any songs that are special to you that we don't currently play (we're thinking your first dance and parent dance songs), we'll learn them for you - no problem. We just ask that you let us know with at least a few weeks' notice so we can learn them.

14. "Do you provide your own PA/Sound Reinforcement and Lighting Set up?"

Yes to both! We have our own state of the art PA gear that's perfect for the largest wedding settings (1,000+ people) to the smallest (~50 people), and our lighting show is first in class. We have a 4-man crew who travels with us

to operate these components.

15. "Do you provide your own Stage?"

• No. Because different wedding venues' performance areas are all different, we do not carry our own stage. We also do not require a stage; however, if you prefer that your band play on a stage, we have a great network of staging vendors that we can put you in contact with. We do have a preference of 20'x12', but 16'x12' is the minimum.

16. "What does The Barnstorm require to hold a date?"

• In order to put a hard hold on a date, we require a signed contract and a 20% deposit. The 80% balance is not due until the day of the wedding.



Thanks again for reaching out to The Barnstorm in consideration for your wedding! We really hope we can be a part of your big day, and look forward to hearing back from you soon.