

My Four Wedding Packages Are Very Flexible.

MAKE YOUR PACKAGE WORK FOR YOU: My four main wedding packages are very flexible. You can swap, trade and exchange albums and/or enlargements post-wedding so you only receive sizes and items you need. There are numerous options allowing you complete control to customize content after your wedding, so you never get 'stuck' with content you don't need. This way you tell me what you want and self-design your package content to make it work for you.

NO HIDDEN COSTS: We are open and transparent with pricing. There are no additional fees unless you upgrade a wedding album and/or add extra pages. All charges are always included in quoted rates. There are no extra fees to receive all your edited pictures on a flash drive. A second back up flash drive is always included with any coverage selected. Online viewing is also included for at least five years with any coverage. There is no additional charge for travel unless indicated. Tax is always included in all quoted rates.

EXCEPTIONAL VALUE & QUALITY: Any professional you hire should be excited to work hard as part of your wedding team. We always do our absolute best to make sure each couple we work for is delighted. That's our job. I'm hopeful you'll find my coverage options provide surprising value without compromising quality; plus, flexibility allowing you complete control of package content post-wedding.

STRESS-FREE & SIMPLE: Do look through online reviews at <u>WeddingWire</u> and The Knot as these offer insight from real couples we have worked for and their experience with my company. We always say to couples, your job is to enjoy your day and not worry about things, our job is to work hard and make you delighted.

We are honored to have more five-star reviews online (over 1,000) than any other photography company in New York state, Massachusetts, Vermont or anywhere else in New England.

ENGAGEMENT PICTURES: If you need creative pictures, we'd love to take these for you. Anywhere from Saratoga and Lake George to Boston and Cape Cod. Also, the Syracuse and Rochester area. Engagement fee varies depending on location. Click here to view lots of lovely engagement pictures.

\$100 SATURDAY PACKAGE DISCOUNT: The package rates below have a \$100 discount for any Saturday date. An additional \$100 discount would apply for any Friday or Sunday date (from April through October). Any November through March date would receive a \$300 discount regardless of day. There are always additional discounts for midweek dates. There may be a fee/adjustment to a package discount for longer travel distances.

ONLINE VIEWING FOR FIVE YEARS: The way online viewing works is very simple. After your wedding, I'll email you a web link that you can share with anyone you wish. You can have your pictures password protected or 'unlocked' so anyone you share your link with can download images at no fee. You can also make any image(s) private if preferred and/or create favorite lists. Your online link is compatible with all smart phones, iPads, tablets laptops and pc's.

There will be no logos or watermarks on ANY of your pictures either on your flash drive or your online viewing link

WEDDINGS-BY-THE-HOUR: For couples who are looking for a large wedding package, but still want great coverage, WBTH is a brilliant alternative. Everything is very flexible, allowing you complete control over how much coverage time you want. See separate attachment for detailed WBTH information and discounted hourly rates.

The package rates below (for my four main packages) already have a \$100 Saturday discount included. The listed price is the total cost and includes all tax and travel fees unless otherwise indicated.

BRONZE Package...... \$2,095 (this rate includes a \$100 Saturday discount for any April–October date)

Great possibilities are surprisingly affordable. The Bronze Package has a little of everything. Coverage time of 6.0 hours included from start-to-finish. Option available (even on your wedding day) to add additional time in 30-minute increments if needed. Each 30-minutes is \$75 (an hour \$150 etc.).

- You'll receive approx. 900+ edited wedding pictures on your flash drive (and extra copy). You can print and share with no restrictions. There are also no logos imprinted on files, watermarks or copyright protection on any of your pictures. They belong to you. *Online viewing is always included for at least five years*.
- 24-Page, 5x7-format, leather Florentina wedding album. Your 5x7's are matted in a medium-format (10x10 finished size) leather album. Numerous cover options. You get to choose all the pictures page-by-page and custom design the look of your album.

- 8, 8x10 custom enlargements (and/or 5x7's/11x14's/16x20's).
- 16, 5x7 custom enlargements (and/or 4x6's/8x10's/11x14's).
- 24, 4x5-format folding photo thank you cards (Papyrus linen quality card stock) with envelopes. You can have any imprint/font message (up to approx. 75-words) inside your cards. Can also swap thank you cards for extra wedding album pages or a custom 11x14 framed canvas of your choice. Extra cards can be added if needed.

SILVER Package...... \$2,295 (this rate includes a \$100 Saturday discount for any April–October date)

Great value and coverage make the Silver Package a popular choice for couples who don't need parent albums. Coverage time of 6.0 hours included from start-to-finish. Option available (even on your wedding day) to add additional time in 30-minute increments. Each 30-minutes is \$75 (an hour \$150 etc.).

- You'll receive approx. 900+ edited wedding pictures on your flash drive (and extra copy). You can print and share with no restrictions. There are also no logos imprinted on files, watermarks or copyright protection on any of your pictures. They belong to you. *Online viewing is always included for at least five years.*
- 24-Page, 8x10-format, leather Florentina wedding album. Your 8x10's (and/or up to 48, 5x7's and/or 96 prints) are matted in a large-format (12x12 finished size) leather album. You make all the picture choices page-by-page and custom design the look of your book. Imprinting available.
- 12, 8x10 custom enlargements (and/or 5x7's/11x14's/16x20's).
- 24, 5x7 custom enlargements (and/or 4x6's/8x10's/11x14's).
- 48, 4x5-format folding photo thank you cards (Papyrus linen quality card stock) with envelopes. You can have any imprint/font message (up to approx. 75-words) inside your cards. Can also swap thank you cards for extra wedding album pages or a custom 16x20 framed canvas of your choice. Extra cards can be added if needed.

GOLD Package...... \$2,795 (this rate includes a \$100 Saturday discount for any April–October date)

More coverage time and two medium-format parent albums are reasons the Gold Package is selected by couples and families. Coverage time of 7.5 hours from start-to-finish. Option available (even on your wedding day) to add additional time in 30-minute increments. Each 30-minutes is \$75 (an hour \$150 etc.).

- You'll receive approx. 1,100+ edited wedding pictures on your flash drive (and extra copy). You can print and share with no restrictions. There are also no logos imprinted on files, watermarks or copyright protection on any of your pictures. They belong to you. *Online viewing is always included for at least five years*.
- 24-Page, 8x10-format, leather Florentina wedding album. Your 8x10's (and/or up to 48, 5x7's and/or 96 prints) are matted in a large-format (12x12 finished size) leather album. You make all the picture choices page-by-page and custom design the look of your book. Imprinting available.
- Two, 24-Page, 5x7-format leather Florentina parent albums. Your 5x7's are matted in a medium-format (10x10 size) leather Florentina album. Each album with different selections. You get to choose all the pictures page-by-page. Can also purchase additional parent albums if needed post-wedding at a discounted rate if needed.
- 16, 8x10 custom enlargements (and/or 5x7's/11x14's/16x20's). Can swap for a custom 11x14 framed canvas of your choice.
- 36, 5x7 custom enlargements (and/or 4x6's/8x10's/11x14's). Can swap for a custom 11x14 framed canvas of your choice.
- 72, 4x5-format folding photo thank you cards (Papyrus linen quality card stock) with envelopes. You can have any imprint/font message (up to approx. 75-words) inside your cards. Can also swap thank you cards for extra wedding album pages and/or a custom 16x20 framed canvas AND an 11x14 framed canvas. Different pictures and frames choices.

PLATINUM Package....... \$3,045 (this rate includes a \$100 Saturday discount for any April–October date)

Featuring ALL the Gold Package content (*listed above*) with the addition of any TWO extra choices listed below. You may also double up on any option listed below (*besides option #4*) and make all decisions post-wedding when you have your pictures. Everything is very flexible allowing you complete control to select *a-la-carte* what you want. This way you self-design the extra content of your Platinum package.

- 1. Upgrade a parent album. Add 12 additional pages to either parent album that comes included with the Gold package. This would increase the size of one album from 24 to 36 pages. You can also split this upgrade selection if preferred and add six pages to both parent albums. This would increase the size from 24 to 30 pages in each album. The upgrade fee for 12 extra pages is \$150 when ordered separately.
- 2. Online viewing for 15 years. In addition to the five years already included, you can extend your online viewing access for 10 additional years. Your collection will be online for 15 years post-wedding. *Online viewing is usually \$50 per year.*
- 3. A 16x20 custom-framed canvas of your choice. Cost is \$150 when ordered separately.
- 4. Upgrade your traditional Florentina wedding album to a custom flush-mounted Coffee-Table Designer Album. Cost is \$150 when selected with the gold package.
- 5. Add on 30 additional photo selections for your Coffee-Table Designer Album plus extra pages. A \$150 value.
- 6. 24, 8x10 custom enlargements of your choice.

- 7. 6, 16x20's and/or 12, 11x14 custom enlargements of your choice.
- 8. 48, 5x7 custom enlargements of your choice.
- 9. 48, additional 4x5-format folding photo thank you cards and envelopes.

QUESTIONS: Please let me know if I can help with any questions. Email is the best way to reach me at paul@psphotography.com. I will always get back to you quickly.