

Alcantara

Vineyard & Winery



We are so pleased you're interested in celebrating your special day on our beautiful property! Home to some of the finest wines and the most amazing views. You will find diversity here for your special day unmatched by any other. Our family would like to help you celebrate the beginning of your love together. Just as the Verde River and Oak Creek meet at Alcantara, signifying two life sources becoming one, we believe we have the perfect setting for two people to join in a loving union. We have the ability to accommodate all your needs and make your day an unforgettable day of fun, family and celebration. We have laid out the basics below, but please speak to us directly to schedule a walkthrough!

3445 S. Grapevine Way • PO Box 64 • Camp Verde, Arizona • 86322
Cell: (928) 288-5965
www.alcantaravineyard.com
annie@alcantaravineyard.com

Alcantara

Vineyard & Winery

Ceremony and Reception Site Pricing & Package

- 1200 sq. ft. covered open air Chapel area
- 5500 sq. ft. outdoor lawn area
- A minimum of 15 guests is required
- Padded chairs for up to 200 guests, natural wooden color
- Use of Bridal suite for Bride/Bridesmaid prep on day of event
- Two-hour engagement photo session during business hours, based on availability
- 72" round dining tables included (up to 16)
- 30" round cocktail tables (up to 4)
- Use of 8 wine barrels décor and 1 old door for gift, guest book or cake table
- Venue Coordinator will be on-site during the whole event to oversee property.
- Alcantara wedding staff will facilitate set-up and teardown of tables and chairs that we provide.
- 1 hour scheduled rehearsal 24-48 hours prior to your event, based on availability
- Bartender Service included, *purchase price of alcohol and gratuities are separate.*
- Standard solid Ivory or Black linens only (colors can be rented)
- Refrigerated storage for flowers and cake
- Free parking for guests
- *Custom wedding gift from Alcantara Vineyard*

PRICING 8 hour block only

15-50 guests: \$6000 Friday-Sunday / \$4000 Monday-Thursday
50 to 100 guests: \$7000 Friday-Sunday / \$5000 Monday-Thursday
100 to 150 guests: \$8000 Friday-Sunday / \$6000 Monday-Thursday
150 to 200 guests: \$9000 Friday-Sunday / \$7000 Monday-Thursday
Over 200 guests: \$10,000 Friday-Sunday / \$8000 Monday-Thursday

Available 10 A.M to 10 P.M
Additional reception time is available at \$350 per hour, upon approval

Alcantara

Vineyard & Winery

Reception Only Pricing & Package

- Hosted on the Confluence lawn for events with guests in attendance of 200+
- Natural wooden color padded chairs for up to 200 guests
- 72" round dining tables included (up to 16)
- 30" round cocktail tables (up to 4)
- Use of 8 wine barrels décor and 1 old door for gift, guest book or cake table
- Venue Coordinator will be on-site during the whole event to oversee property.
- Bartender Service included, *purchase price of alcohol and gratuities are separate*
- Standard solid Ivory or Black linens only (colors can be rented)
- Free parking for guests
- Refrigerated storage for Flowers and Cake
- Alcantara wedding staff will facilitate set-up and teardown of tables and chairs that we provide.

PRICING:

6 hour block only

15-50 guests: \$5500 Friday-Sunday / \$4000 Monday- Thursday
50 to 100 guests: \$6500 Friday-Sunday / \$5000 Monday-Thursday
100 to 150 guests: \$7500 Friday-Sunday / \$6000 Monday-Thursday
150 to 200 guests: \$8500 Friday-Sunday / \$7000 Monday-Thursday
Over 200 guests: \$9500 Friday-Sunday / \$8000 Monday-Thursday

Available 10 A.M to 10 P.M

Additional reception time is available at \$350 per hour, upon approval

Alcantara

Vineyard & Winery

Elopement Pricing & Package

- Hosted at the intimate Tuscan Chapel or Riverside.
- For parties in attendance of up to 15 guests
- Natural wooden color padded chairs
- Use of 4 wine barrels décor and 1 old door for gift, guest book or cake table
- Use of portable Bluetooth music speaker
- Bartender Service included, *purchase price of wine +20% Service Charge fee are separate*
- Venue Coordinator will be on-site during the whole event to oversee property.
- Free parking for guests
- Refrigerated storage for flowers/cake
- Use of Bridal suite for Bride/Bridesmaid prep on day of event (1hr before ceremony only)
- *Custom wedding gift from Alcantara Vineyard*

PRICING:

2-hour blocks

\$2500

Available only during business hours from 10 A.M – 5 P.M

Additional reception time is available at \$350 per hour, upon approval

Additional Information:

*Our venue coordinator will manage the set-up and breakdown of any items provided by Alcantara such as Linens, tables, chairs, and bar area only.

*A \$350 fee will be applied should you choose to use a catering company not on our preferred vendors list.

*Catering company is required to bring their own tables, linens, trash cans and clean up afterwards.

*Wi-Fi is not powerful enough for music/video streaming. Alcantara's property is a farm and does not have wired internet service.

*For any event, you can choose the wine you would like 30 days before event. After event you take home whatever remains after the event has ended. (You may have a credit card on file with us for the additional purchase of wine throughout the evening).

*Only Alcantara wine may be served at the event. There is a required two (2) case minimum purchase, we recommend 1 case per 25 guests. +20% Service Charge fee will be added onto wine sales.

*Additional hours are available at \$350 per hour, upon approval

*A Total Buy-out option is available \$60,000 per day. Please ask for more information.

Event day and time frame:

Please note that we do not close the tasting room for private events unless there is a buy-out.

10AM to 10 PM	Use of any site
10:00 PM	Facilities close, all guests must leave

What you will provide:

- Catering (must be licensed and insured. You must use one of our preferred vendors, non-preferred vendors will need application and references to become a preferred caterer)
- Tableware, glassware, silverware, etc.
- Tent for weather
- Event insurance for the day(s) of your event.
- Decorations and flowers
- Dessert or cake
- Additional or different rentals from those provided.
- Band or DJ for music if you'd like. For the comfort of our neighbors, music must be kept to an acceptable level at all times and turned off no later than 10 pm.
- We do highly recommend you work with a planner at minimum a day of coordinator. We are happy to recommend someone if you are not working with someone already.
- +Additional bartender needed if you have over 150 guests, \$50 an hour per additional bartender Alcantara staff only

Frequently asked Questions

How do I reserve a date for my event?

A Save the date deposit of \$500 is required to hold the date for your event. This amount is a non-refundable deposit. It will become your security deposit for your event once we have a signed contract and 50% of the venue fee.

What is included in the venue fee?

You will have full access to the Chapel and Chapel lawn during your event and two hours beforehand for set-up (more time can be arranged for the bridal party wanting to get ready in the Bridal suite) The fee also includes tables, chairs, linens, bar tender service, and on-site venue coordinator.

Can we serve other alcohol than wine?

All wines must be Alcantara wine although you are able to bring champagne/prosecco because we don't make that. You may bring your own beer (no kegs) and seltzers; however any alcohol brought to Alcantara must be agreed upon ahead of time. No hard alcohol may be brought by the hosts or their guests to our property. We provide you with a bartender which is included in your venue fee. We cannot allow other bartenders on our property. Any alcohol brought to the property without prior arrangement with Alcantara is subject to a fine.

There is a required two (2) case minimum, although we recommend 1 case per 25 guests. One case is 12 bottles and that can run anywhere from \$350-\$650 per case depending on what you choose. You receive 10% off wines purchased for your event. I can store all event wines in our wine cellar until your event.

What happens if it Rains or is windy?

Alcantara is an outdoor venue. We can move everything under our open-air chapel for parties under 100 or less; although it is open on three sides. For parties over 100 the host will need to rent a tent. The host will have the final say, however, if the site needs to be changed after set-up, a \$300 reset fee will apply.

Do you handle the clean up?

The host will be responsible for cleaning any decorations, catering leftovers, trash for guests. Those must be removed from the property the day of your event, after in concludes. Alcantara has provided a dumpster for all garbage and trash for convince. Alcantara staff will be responsible for tables, chairs, linens, and bar area that they provide the event.

When are payments due?

A signed contract and 50% venue site fee are due no later than 30 days from the date of the Save the date deposit. The initial 50% venue fee and \$250 cleaning fee are non-refundable. The remaining balance is due 90 days prior to event date. Non-Preferred Vendor fee is \$250 if you use someone other than from our list. Any additional costs occurred during your event is due at the end of the event. Any refunds will be distributed 2 weeks after the event has concluded.

Preferred Vendor List

Rentals & Décor:

*Verve Events & Tents	928-649-9501	
	weddings@verveeventsandtents.com	
Bright Party Rentals	602-297-9060	www.bright.com/Phoenix
Something Borrowed Wedding & Event Rentals	928-2352-5759	
	somethingborrowednaz@gmail.com	

Catering:

Steakhouse89	928-204-2000	steakhouse89.com
*Rosalie's of Sedona	928-204-9060	rosaliesofsedona@gmail.com
*Super Edible Events	480-251-1769	lori@superedibleevents.com
Fat Freddy's Catering	623-580-4653	fatfreddyscatering.com
Amici	602-866-1604	www.amici.catering
Farm a GoGo Café	928-202-4760	farmagogo.com
Doughlicious Wood Fired Pizza	480-381-8902	info@doughlicious.co (not.com)
Primrose Board Co.	928-420-3609	primroseboardco@gmail.com

Videography:

Jovanni Vega Vision & Love	928-920-3724	contactus@visionandlove.com
----------------------------	--------------	--

Photographers:

*Every Emotion Photography	928-852-7542	everyemotionphotography.com
*Mindy DeLuca Photography	602-332-6463	www.MindyDeLuca.com
*Krissy Mae Photography	520-236-3951	info@krissymae.co (not.com)
Kaycee Cherry Photo	505-379-7400	kayceecherryphoto@gmail.com
Heather Gordon Photography	928-451-2690	heather.gordon.photography@gmail.com
Red Bird Photography, LLC	406-240-2878	redbirdphotography2021@gmail.com

Child Care:

*Special Occasion Sitters	928-451-6307	
	www.specialoccasionsittersaz.com	

Cakes:

*Inspired Designs by Lauren	928-300-4782	laren.l.willis@gmail.com
*Sedona Bakery & Café	928-204-1242	info@sedonabakery.com
Sedona Cake Couture	928-204-2887	andrea@sedonacakes.com

Coordinator:

*Rings and Vows AZ	602-317-2424	angie@ringsandvowsaz.com
Casey Green Weddings casey@caseygreenweddings.com	602-448-8133	
Adventure & Vow	336-391-4781	www.adventureandvow.com
Matchbox Events Co	480-710-0261	natalia@matchboxeventsco.com

Formal Wear:

*Wedding Belle	928-451-2046
Jim's Formal Wear	928-282-6938

DJ's:

*DJ Bear djdbear@soundimpressionsaz.com	928-593-9631
*DJ Keo SK@ScottKeo.com	602-214-1333
D.J. X-Factor DiversityBand1@gmail.com	313-529-0946
Downtown Browne info@dtbpro.com	928-853-8229
All American DJ chad@allamericandjaz.com	602-697-7726

Flowers:

*Bliss Floral blissfloral@esedona.net	928-282-3445
*Mountain High Flowers info@sedonamountainhighflowers.com	928-203-4211
Wild Heart Farm wildheartfarmaz@gmail.com	928-221-0045
Events by Showstopper eventsbyshowstoppers.com/studio-services	928-203-9096

Musicians:

Gina Machovina	541-231-9312
Ed Copper	928-202-1870
Anthony Mazella	928-301-6581
Music by Oman Ken Harp/Native Flutes/Piano	928-204-6419
Eric Miller Ceremony Guitarist Classical & Flamenco	928-201-0734
Eily Hallagan Sweetwater Strings	928-388-2977
Peter Hoyle Cellist	928-451-1718
Kelsea Jacobsen	623-238-0632

Beauty Salons:

*A Beautiful Vision- Vivian	484-201-7185	www.abeautifulvision.pro
*Patricia Vega Hair & Makeup info@sedonahairandmakeupartist.com	928-607-9742	
Sedona Beauty Team	480-262-0215	info@sedonabeautyteam.com
Sedona Bridal Makeup & Hair sedonabridalmakeup@gmail.com	928-282-2475	
Chocolate Blonde Salon	928-634-0001	

Officiants:

*Standing in the Face of Love	928-284-9693	shadehunter12@gmail.com
Ceremony of Love	928-852-0120	loveinsedona@aol.com
Sedona Interfaith Fellowship	928-282-0293	susanperry@suddenlink.net
Earth Elopements weddings@Earthelopements.com	928-254-9957	
Sterling Weddings of Sedona shanadoah@sterlingweddings.com	928-282-3335	

Transportation:

*Alcantara Transportation	928-852-4161	wes@rasedona.com
*At Your Service Limousine	928-447-5466	ayslimoaz@gmail.com
Taste of the Valley	928-642-6544	Tasteofthevalleytours.com
Camp Verde School District		rdavis@campverdeschools.org

Sunset Schedule

Date	Arizona Sunset	Valley Wide Temperature	Temperature	Flagstaff Temperature
January 1	5:31	40F/60F	30F/55F	15F/42F
January 15	5:43	41F/66F		
February 1	5:59	43F/71F	32F/59F	18F/45F
February 15	6:13	45F/71F		
March 1	6:25	47F/73F	35F/63F	21F/49F
March 15	6:35	48F/75F		
April 1	6:48	51F/79F	42F/80F	27F/58F
April 15	6:59	55F/89F		
May 1	7:11	59F/89F	49F/85F	33F/67F
May 15	7:21	63F/93F		
June 1	7:33	68F/99F	57F/95F	41F/78F
June 15	7:39	72F/104F		
July 1	7:42	78F/106F	65F/95F	50F/82F
July 15	7:39	82F/106F		
August 1	7:28	81F/105F	64F/95F	49F/79F
August 15	7:14	79/104F		
September 1	6:55	77F/102F	58F/88sF	41F/73F
September 15	6:35	73F/98F		
October 1	6:13	68F/94F	49F/78F	31F/63F
October 15	5:55	61F/88F		
November 1	5:37	54F/81F	37F/65F	22F/51F
November 15	5:26	49F/75F		
December 1	5:20	44F/69F	31F/56F	16F/43F

Fun this to have:

CottonTails Organic Cotton Candy	407-968-0203	cottontailscottoncandy@gmail.com
Tarot Reading	480-772-0045	jiji@creosoterose.com
Stella the Airstream Photo Booth	480-777-7112	stella@eventcamperco.com
Memories Beyond Time Audio	928-327-1256	carolbeyondtime@gmail.com
Jump into Bliss Northern Arizona	602-684-2046	jumpintoblissnorthernaz@outlook.com
Iron Horse Freedom Sidecar Harley	928-554-1089	ironhorsefreedom.com

Rental information:

*Thousand trails and Cabins

Contact us direct at 928-634-8158 or 928-567-2405 for Cabin Retail Rental availability and have them mention Alcantara Referral for 25% off discount when booking and we'll apply it.

rvonthego.com/arizona/verde-valley-rv-camping-resort/rentals

Casa Buena Vista for just a couple (2) with a pool and soon to be hot tub on our property super close to Alcantara:

www.airbnb.com/rooms/16572035

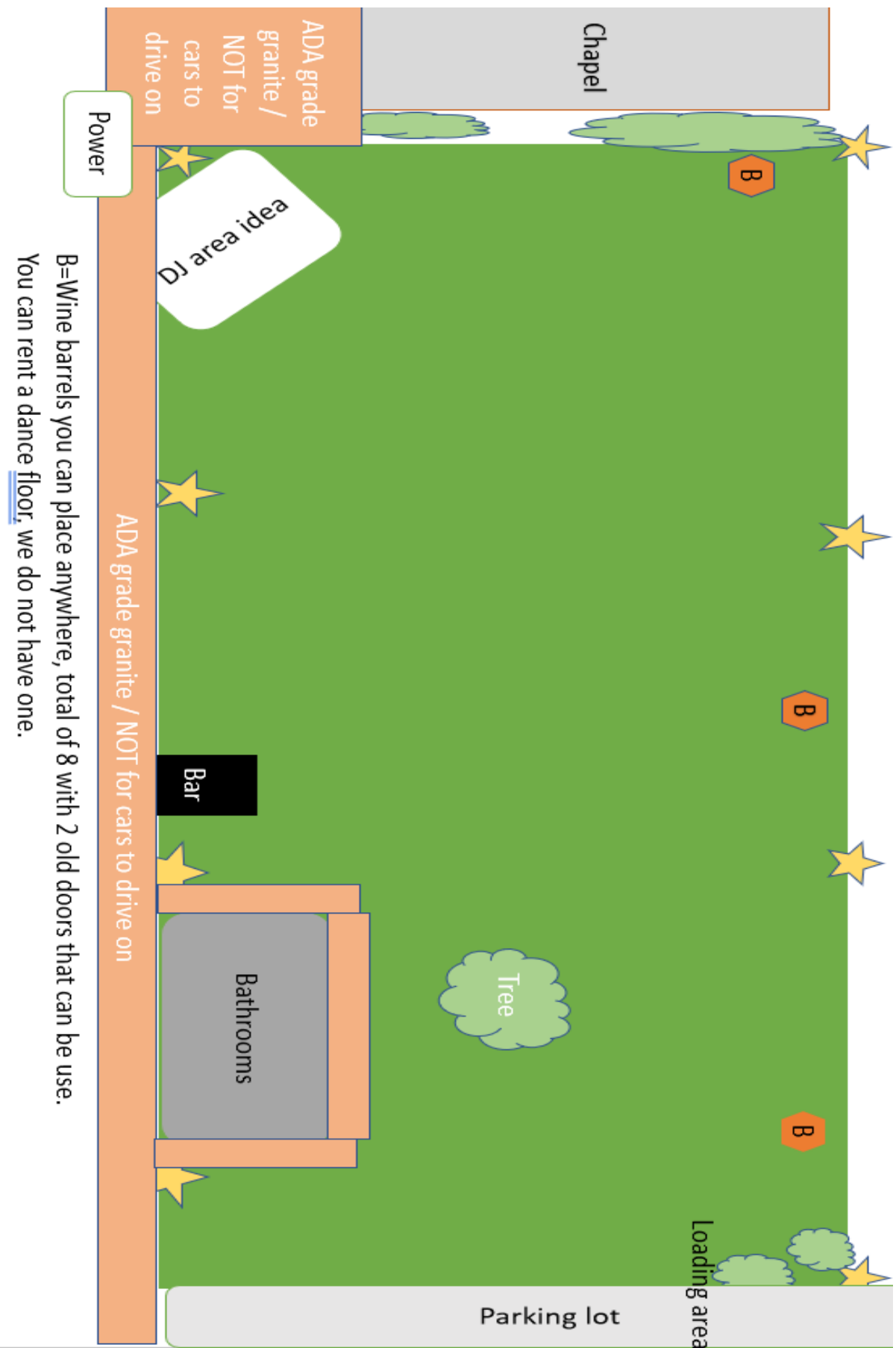
The Prickly Pear Guest House right in old town for up to 12 guests:

www.airbnb.com/rooms/plus/21153403

Old Town Cottonwood Bungalow Airbnb Rentals email: Ryoung3_5msn.com

Be sure to let them know Annie for Alcantara Vineyard gave you this information for their *Special Alcantara Rates.

*Springhill Suites by Marriott	928-395-3697
*Pines Inn & Suites	928-634-9975
*Cliff Castle Cassino Hotel	928-567-7999
*Sedona Reál Inn & Suites	844-656-1783 (local rate Alcantara)
Best Western Cottonwood	928-634-5575
The Iron Horse Inn	928-634-8031
Tavern Hotel	928-639-1669
Creekside Inn Sedona	928-282-4992
Arroyo Pinion Hotel	928-204-1146
The Vineyard Bed & Breakfast	928-300-4313



B=Wine barrels you can place anywhere, total of 8 with 2 old doors that can be use.
 You can rent a [dance floor](#), we do not have one.

