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# WELCOME

SINCERELY, CHEERS THE COLLECTIVE

# + TELL US MORE



## OKAY WE WILL,

We are a growing team of DJ's and MC's. We desire to bring an inviting atmosphere to every wedding. Each DJ comes with his own style, personality, experience and skills. To have a CTC DJ is to have someone that cares about your wedding day and strives to make a night to remember. Memories can't be bought they have to be earned.

We will give our all to aid in the creation of these memories, because that is why we do, what we do.

OUR MISSION & VISION

CheersTheCollective@gmail.com

# The “Royal” Add-on

*An Ultimate Wedding Investment That You Can Add to Any Tier*

## Here's what is included:

Uplighting for the reception hall (up to 16 LED lights w/ more available)

Dance Floor Light Show and FX

Cold Spark Firework Experience

Premium Sound Reinforcement

360 Photobooth w/ Display Monitors (4 hours of service w/ more available)

2 CTC Wedding Day Attendants

*Not available for Tier 1 or Tier 2*

*This is not a package but a luxurious add-on to Tiers 3 & 4 only*



**\$ 2 , 6 5 0**

# TIER 4

## The “Diamond” Package

### 6 Total Hours

Ceremony, Cocktail Hour & Reception Coverage

DJ and MC Services

Premium Sound Equipment & Production

Premium Dancefloor Lighting

Consultation Meeting Prior to Wedding

Thousands of songs available without wifi

*Royal Package upgrade available for the ultimate wedding experience*

*\$600 per additional hour (6+)*

*Sound Reinforcement Fee for 150+ Guests*

*Signature DJ's Available: Obehi The DJ & DJ Ed*



**\$ 3 , 1 5 0**

# TIER 3

## The “Double Platinum” Package

### 5 Total Hours

Ceremony, Cocktail Hour & Reception Coverage

DJ Services

Premium Sound Equipment & Production

Deluxe Dancefloor Lighting

Dance Floor Light Show and FX

Consultation Meeting Prior to Wedding

Thousands of Songs Available Without Wifi

*Royal Package upgrade available for the ultimate wedding experience*

*\$300 per additional hour (5+)*

*Sound Reinforcement Fee for 150+ Guests*

*Signature DJ's Available: DJ Ed*

**\$ 2 , 4 5 0**



# TIER 2



## The “Platinum” Package

### 6 Total Hours

Ceremony, Cocktail Hour & Reception Coverage

DJ and MC Services

Deluxe Sound Equipment

Standard Dancefloor Light

Consultation Prior to Wedding

*Wifi Preferred*

*\$300 per additional hour (6+)*

*Signature DJ's Available: DJ Ed & DJ Marky Mark*

**\$ 2 , 2 5 0**



# TIER 1

## The “Gold” Package

### 6 Total Hours

Ceremony, Cocktail Hour & Reception Coverage

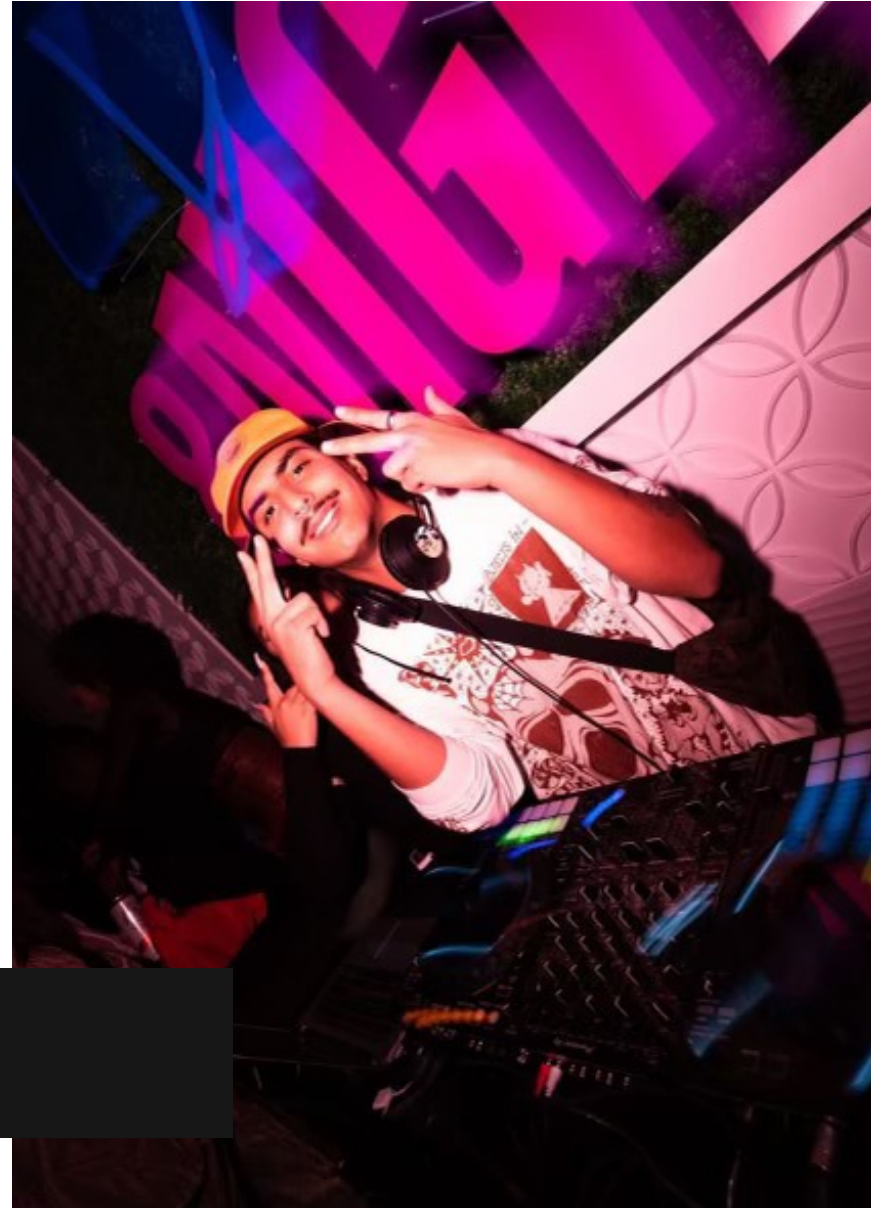
DJ and MC Services

Standard Sound Equipment

Consultation Meeting Prior to Wedding

*Wifi Preferred*

*\$200 per additional hour (6+)*



**\$ 1 , 3 5 0**



# ADD-ONS

## LIGHTS

- DMX512 LED Lights - \$100 ea. (up to 4)
  - Can be used for up-lighting but best for a fun visual experience later in the evening during dancing.
- DJ Chauvet Gig Bar Lights
  - Standard - \$395 II Premium - \$545
  - Great for dancing and setting an awesome mood on the dancefloor!
- State of the Art Laser Show - \$695
  - A high octane and beautiful visual laser light show that will blow your guests away
- Premium Uplighting - \$995
  - Up to 16 LED lights w/ more available upon request

## BEYOND

- Cold Spark Boxes - \$295/per box
- DJ/MC Rehearsal Dinner (Music or Playlist) - \$299
- 360 Photobooth – \$295/per hour (minimum 3 hours)
  - Comes with a trained CTC attendant
  - Traditional Photobooth - *Coming Soon!*
- Private Dance Lessons – [www.genettedahlby.com](http://www.genettedahlby.com)



# MORE ADD-ONS

## Mood-Setters

- CO2 Cannon - \$295
  - This is a CO2 gun that the bride and groom can use to elevate the party atmosphere and blast a cool breeze into the crowd during or we can use for other elements during the wedding!

## MICS

- Additional Wireless Mics - \$195 per mic

## Ceremony

- Artists performance - \$75 per artists
  - Additional production fee possible as well

## Reception

- Premium Sound Reinforcement Fee - \$395
- CTC Photography & Videographer - *New!*
  - Ask us for our pricing! It varies depending on need.
- LED foam sticks and LED robot - *Coming Soon!*
- Ask us about our Floral partners!



WHERE ARE WE HEADED?

# + TRAVEL FEE

## How My Travel Fee Works:

A) \$1/mile from Lynchburg, VA or lodging location to your wedding venue and back

- This cost covers time driving roundtrip, wear and tear on travel vehicle (if not rented), and setup/breakdown.

B) Gas fees will be required

C) If your venue is more than 1.5 hrs. away from Lynchburg:

- A Hotel may be required (*Hilton Hotels preferred.*)
- A rental car may be required for travel to and from your venue

D) If 3.5+ hours away from Lynchburg:

- A variable lump sum will be required to cover possible expenses like Airfare, Hotel, Rental Car, Gas, Misc. Travel Expenses, etc
- Sound Equipment Rental

A + B + C (if applicable) or D (if applicable) = Final Travel Fee price

# FAQ | Pre-Contract

## **What if I need you for an additional hour or two?**

We would be happy to add as much time as you need! It will be an additional cost per hour depending on your package.

## **Are Add-Ons included in every package?**

They are available but not included in any package unless stated otherwise.

## **What if I need you for less than 6 hours?**

That works for us! Our rates don't change.

## **What if I only need a DJ for just the reception and for limited hours?**

Depending on other details we may be able to lower the pricing for Tiers 1 - 4.

## **Is there anything else needed to finish the booking process?**

Once you're okay with a package please schedule a call so that we can learn about your wedding day needs, venue and expected travel to give you a full price quote.

## **Can I meet my DJ before I book?**

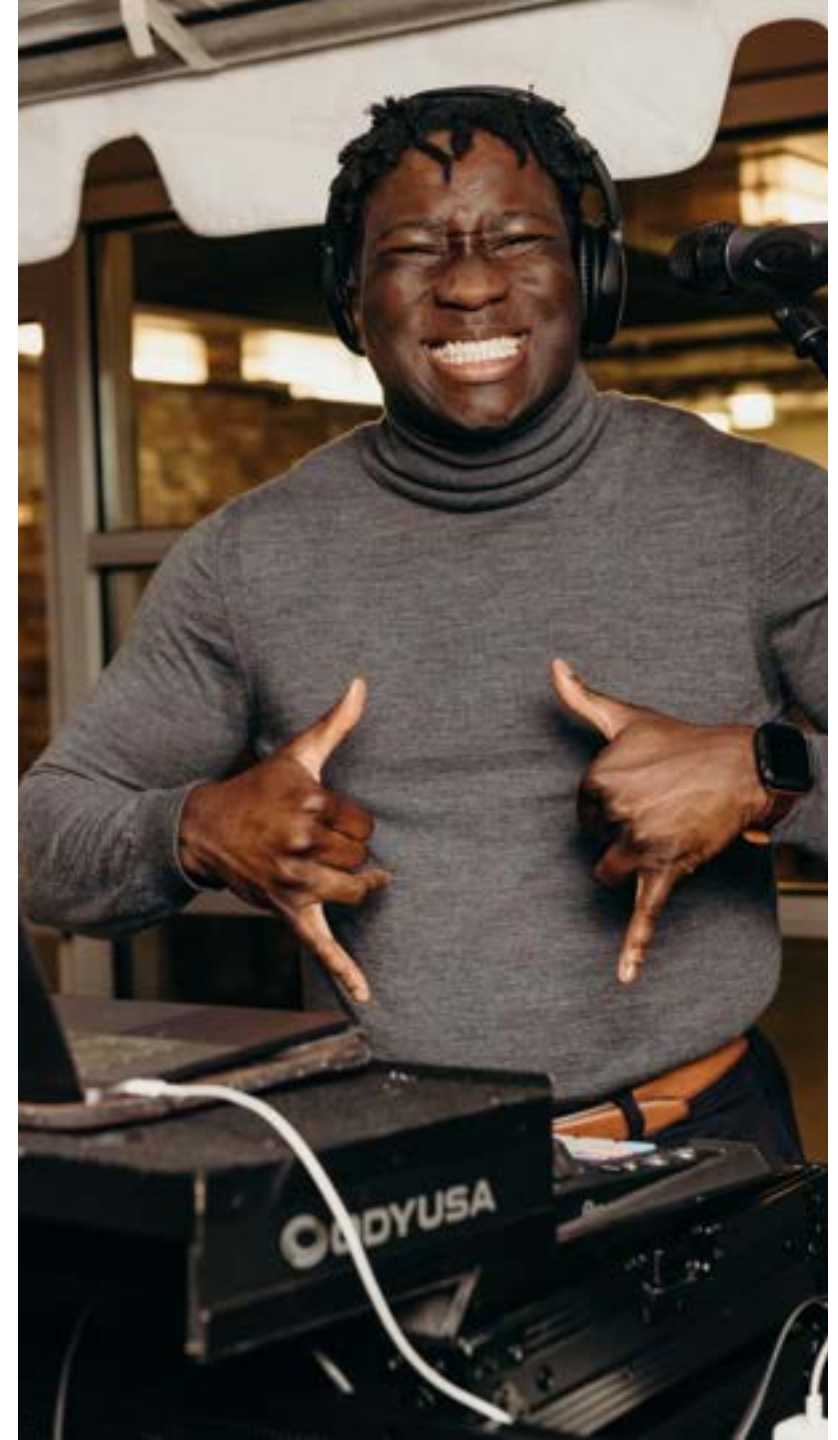
Of course! We can set up a 30 min complimentary zoom or phone call for you to meet your DJ!

## **Do you offer any discounts?**

We do not offer discounts for military, active or not, or first responders. We do hope this doesn't diminish our deepest appreciation for your service!

## **What DJ's are available for each Tiers?**

We got you! We have Obehi The DJ for Tier 4 only, DJ Ed for Tier 3 and 2, DJ Marky Mark for Tier 3 and 2 and DJ Luis for Tier 1 only.



# FAQ II Pre-Contract

## **When is my final payment due?**

For Obehi the DJ, 6 months out from your wedding day unless he extends it, while for DJ Ed, DJ Marky Mark and DJ Luis it will be 60 days out.

## **What if I make a late payment?**

We charge \$200 for late payments 1-5 days past due, \$300 additional charge after 5 days will be added to your package. So if we receive a payment two weeks late that will be an additional \$500 fee added to your final package price.

## **I'd love to learn more about each of your DJs?**

Ask about setting up a complimentary phone call meeting. We'd love to talk with you!

## **I have artists that I want to perform through your system?**

We love making new friends (friend + vendor)! To make this happen we are asking for \$75 per artist. An additional production fee may be added to your package depending on your needs.

## **Do you offer any solo MC or Host Pricing?**

We do! Please set up a complimentary phone call to learn more and discuss our pricing structure.

## **Do you do mashups?**

Of course we do! Please emails us to learn more and receive our pricing.

## **What if I have a smaller budget?**

That is totally okay! Please tell us your budget and we will provide a DJ for you! Our Tier 1 DJ's are very flexible!



# FAQ | Booked

## **Do you have a Certificate of Insurance Policy**

We do, upon request!

## **What happens now that we are booked?**

Relax, take a trip, and enjoy your engagement season! Your DJ will contact you around 2-4 weeks from your wedding date to set up a meeting to meet you both!

## **What if I have less than 75 ppl?**

No problem! Nothing changes on our rates and Tier levels. We will still deliver an amazing experience no matter the number of guests!

## **What if I have to cancel?**

This makes us sad but we completely understand and respect your decision. Please refer to your contract for next steps.

## **What if I have to reschedule?**

Rain checks are welcome! Please refer to your contract for your next steps. We're okay with being patient for the opportunity to celebrate you!



# FAQ | ADD-ONS

## What is a CTC cold spark box?

Our cold spark machines are venue safe since they produce no heat! They are completely safe indoors, using a non-hazardous herb effect that looks exactly like traditional fireworks. They operate at cool temperatures and are not flammable, with built-in safety protocols. No large safety or exclusion zones are required as the units produce cold fallout which is perfectly safe.

## What is a CTC 360 Photobooth?

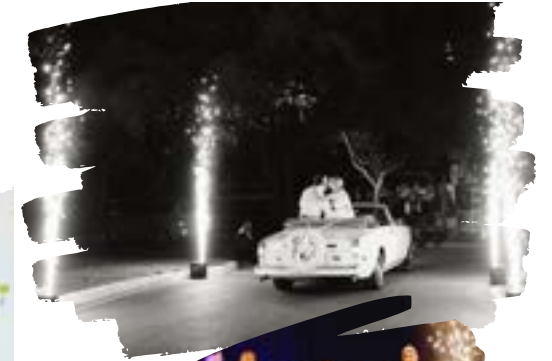
This is the ultimate photobooth that comes with full immersion. As in, 360 degrees of you and your guests in all your party- having glory. Our 360 Booth allows you to be moving and grooving while your video is being taken at lightning speed. Simply step onto the platform, decide on what killer moves you're going to bust out, and wait for the camera to start spinning! We also do offer traditional photo booths as well upon request.

## What is a DMX 512 Light?

Great question! This is a stage light that roves, moves, pulses and fills a dancefloor with colorful lights that ranges from red, green, blue, and white. This is a dancefloor mode setter and a must add to any package.

## What is DJ Chauvet Gig Bar Lights?

A complete light show in a single system! We have a standard option that comes with a 4 in 1 system that is a great lighting system that fill a dancefloor with lights, wash lights, laser and strobe lights. The premium takes the original system to another level. It is a 5 in 1 system with two roving mini heads that can add objects and with the power to fill not just a dancefloor but full reception!





# THANK YOU!