

Thank you for your interest in Remix Weddings! We put this brochure together to tell you more about us and how we can help make your event awesome! First off, we are not your typical wedding DJs. You know what we are talking about... the old cheesy guy wearing a metallic cummerbund who sadly still thinks the Macarena is FIRE! You probably saw one of those guys at your cousin's wedding. Yeah, we are not those guys!

So what are we then? We are professional party rocking DJs who have focused our talents on creating unforgettable wedding receptions! Our business is air guitar, sing alongs, high fives and fist pumps. We play the music that makes old ladies twerk and gets guys to pull off their jackets and "floss" between their legs with it. We play the music that will incite spontaneous dance offs, group hugs, and the occasional spilled drink. We create unforgettable parties!

More than anything, you should know that we are young enough to know what is hip, but we are old enough to know that your event is all about you, not us. With Remix Weddings DJs there will be no corny jokes, no lame songs, no props, no games, and none of the cheese that comes to mind when you hear the words "wedding" and "DJ" in the same sentence. Think of us as the anti-wedding DJ!



# REMIX: noun| re·mix \(`)rē-`miks\: A variant of an original made by adding, removing, or altering components of the original in order to improve the work.



What you will get from us is an awesome selection of music curated to reflect your taste and style. You will get a confident and talented MC to handle and coordinate all the formalities of your event. An MC that will facilitate all of your special activities in a tactful and professional way. Most importantly though, you will get a DJ who will create a dance party that will get everyone young and old on the dance floor. We will mix in your personal requests and we will be sure to work in those guilty pleasure "everybody faves" to keep the dance floor packed. All this will be delivered using an amazing ultra premium sound system paired with stylish and modern event lighting.

Finally, know that we will provide you with unlimited planning assistance and courteous and prompt customer service. Owner Mitch Fortune is available Monday through Friday to assist you in planning your event and to answer any questions along the way. To top it all off, as a client you will get access to our online event planning and music request system, which will make planning your event a breeze! Check out the next page for more info on our planning system and how we work.



Learn more about our team and check out some live demos from our DJs by clicking here.

Find answers to our most frequently asked questions on our E.A.Q.

Read our latest reviews from past clients by visiting us on

Wedding Wire or The Knot

Want to discuss further? Contact owner Mitch Fortune:

Hotline Bling- 828-239-9903 Email: mitch@remixweddings.com
or you can book a consultation here: click here.

# **Our Online Planning System**

Weddings are composed of an assortment of guests with a wide range of ages and musical tastes. It is important for a DJ to play music that everyone will enjoy. Our DJs are skilled in creating a mix of music that will satisfy everyone and get guests of all ages out onto the dance floor. Our DJs will custom tailor the music to reflect your personal preferences and those of your guests. We do that by reading the crowd and by utilizing our proprietary online planning and music request system.



In the planning system you can create playlists for your event which will include:

- ·Must Plays- Songs you definitely want to hear
- •Play If Possible Songs you'd like to hear but are maybe unsure of where they would fit in
- •Dedications— Can be announced or not, and you can include special instructions for when to play each song, such as "when my mom and dad are on the dance floor."
- •Play Only if Requested Songs you may not like, but know someone may ask for. Your DJ will only play them if they are specifically requested by a guest.
- •Do Not Play– Just as important as the must plays! If you hate a particular artist, song, or genre, we want to know!
- •Guest Requests— With a special link, you can give select guests the ability to log in and make music requests. You will get to approve or deny those requests in your final meeting with your DJ!
- •Spotify integration- To make music selection even easier, we have integrated Spotify into our online system allowing you to add your favorite work out mix, late night party jams, or personal dance mix into the request system!

In addition to music management, the online system helps to keep all the information for your event in one place so that nothing can get lost in an email, text message, or buried in a spreadsheet. The planning system streamlines communication with your DJ and helps to make collaboration for your event easier. In the planning system you can sign the contract for your event, make payments, tweak event details, and create a timeline. You will also find a series of planning forms that will help you communicate to your DJ what events and activities you would like to take place (or not to) at your wedding. These forms will tell your DJ everything from how to pronounce the names of your entire wedding party, to who will be giving toasts and who your other wedding vendors are (so that we can more effectively work with them as a team). You will also find a timeline generator that will help you plan your reception from start to finish and a 12 month wedding planning calendar with tips and checklists to help you make sure every little detail is taken care of leading up to the big day. If we are providing your ceremony music, you will find a custom ceremony planner to assist you in planning all of the music for your nuptials including prelude, processionals, interludes, recessional, and postlude music.







### **Kudos From Clients**

"Working with Mitch and Remix Weddings was a great experience and couldn't have been easier. We felt confident from the beginning that we made the right decision and couldn't have been happier with Mitch's ability to get people on the dance floor and keep the party going. He was professional and FUN! If you aren't considering Remix Weddings for your event, you are making a big mistake! They were amazing and made our wedding so fun with the music and DJ'ing!"

-Gene and Nicole

"KIPPER IS THE MAN! My whole family was begging him to keep playing music at the end of our wedding. Kipper was absolutely wonderful to work with. He helped us figure out different songs for the night and has killer taste in music. He doesn't interrupt the music, but he keeps it all flowing perfectly. We loved him and could not have had a better experience. Hire him! For all parties, always!"

-PJ & Courtenay

"Both Mitch and our DJ, DJ Craig, were extremely helpful and responsive throughout the planning process. I knew from my initial phone consultation with Craig that he was the perfect DJ for our wedding - he provided awesome suggestions, was willing to work within our envisioned time frame, and overall was highly professional. Both during and the days after the wedding, guests keep praising Craig's performance. He knew exactly how to get the crowd going and dancing, and was even able to appeal to every age group in attendance."

-Scott & Danielle

"Ryan was Fabulous! He was so polite and professional. His insight during the planning process was probably the most helpful. When it came to the actual party, he truly got everyone dancing and smoothly worked in all of our requests. We couldn't have been happier with his services!"

-Ben and Hannah



Above: Our up lighting package can help transform your event space by using LED par cans to projecting pops of color through out your wedding venue. Colors can be custom matched to your wedding palette.

### A Word from Owner Mitch Fortune



A little about me, I am an Asheville native who has been working as a DJ professionally for over 27 years. I went to school for lighting and sound design, and I have spent the last 10 years focusing my talents on reinventing and raising the bar for what it means to be a wedding DJ. With Remix Weddings I have created a company that focuses on producing extraordinary events with a focus on fun. We bring unmatched talent and creativity to our

events and provide a superior level of customer service and production.

Over the last few years my team has become the most requested DJs for weddings and events in the Asheville area because of our commitment to creating flawless events, our professionalism, and because of the talents of our team. We have worked hard to set ourselves apart as mobile DJs by not only throwing great parties, but by creating individualized events as unique as the couples we work with.

In creating Remix Weddings, I sought out and recruited the most talented DJs I could find in the area. I hand picked these DJs to work with me not only based on their abilities as performers, but also because of their personalities and who they are as people. They are super friendly and creative guys who will listen to your ideas and requests and are committed to making your big day awesome!

Getting to understand someone else's musical preferences (not to mention getting to know their family and their love story) is pretty intimate, and we feel like getting to know our clients is a crucial part of our job. Your wedding is a gathering of friends and family and we hope that by the end of it all, you will consider us family as well!

Give me a call today and let's discuss your event and your vision for it. Better yet, let's grab a beer or coffee and see if we'd be the right fit for your event and your vision for it. I would love the opportunity to tell you about our services and hear more about your journey to this very moment.

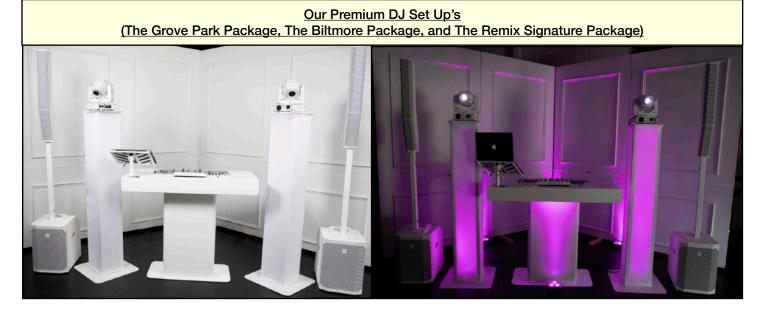
Warm Regards,

—Mitch Fortune

One of our main goals is to sound great, and to look great! We strive to not only provide the highest quality entertainment for your event, but we also want to look great doing it! You have spent hours on reading wedding blogs and scoping out Instagram so that your wedding will look like a million bucks. Our mobile DJ set ups are designed to make sure we do not detract from your event, and so that we blend in with your wedding decor.

# Our Complete Party Package Set Up

Our "Complete Party Package" DJ set up (pictured above) consists of a DJ facade/booth (to hide all the cables and wiring of our equipment), 2 totem stands with moving head spot lights, and 2 line array speaker towers. This creates a clean, polished, and professional look that blends into your wedding decor. We use illuminated totem stands for our moving head lighting fixtures, instead of trussing or lighting "trees" which can detract from the elegance of a wedding. We use internal wash lighting for our facade and totems, and we also project lighting onto the walls behind the DJ set up area to create a fun glowing backdrop for your dance party. The wash lighting will change colors and sync with the moving head spot lights to create excitement in the room and all lighting is color coordinated unlike the cheaper lighting your will get from other DJs. Check out this recent blog post on dance floor lighting and how our premium lighting effects can boost the visual impact your event and your wedding photography.



With our premium packages (The Grove Park, The Biltmore, and The Remix Signature) you get a custom built DJ set up available in all white or all black, featuring a furniture style DJ booth for a truly elegant visual aesthetic. With these packages you will also get up lighting for your entire venue that syncs with the DJ set up.



### The Remix Photo Booth

Looking to inject a little more fun into your event? Our sleek and easy to use photo booths bring cutting edge technology and endless fun to your celebration. With our easy to use selfie station your guests can take photos, create boomerangs, and generate animated gifs, which can then be shared instantly via email and text! At the end of the event you will get digital delivery of all of the media for your enjoyment in the coming days, weeks, and years ahead. You can also feel good about your Remix photo booth as our photo booths provide a greener alternative to print based systems!

In addition to the fun, our booth's super small footprint works great for intimate events and will not take up valuable floor space which makes our booths a convenient alternative to larger bulkier booths. Our booths also incorporate a halo of LED lights which perfectly illuminate your guests for their photos. When not in use, the LED halo can be custom matched to your wedding colors, seamlessly integrating into your decor.



Give your guests the celebrity experience with our Glam Booth, aka The Kardashian Booth!

Want to customize your guests photo booth experience? We offer custom overlays, filters, and welcome screens that can be customized for your event at no charge! This allows you to add your signature to every photo from the event. Guests can select from custom frames, overlays, and filters designed to blend seamlessly with you event theme. Our photo booths are great for weddings, corporate events, fund raisers, birthday parties and more!







### A Smart Booth with a Custom Live Gallery

Unlike conventional photo booths which simply give you a print out of your images, our cloud based system delivers photos, boomerangs, gifs, and videos to your guests instantly via text or email. Photos and other media are sized perfectly for instant sharing on all social media sites. A custom live gallery is accessible from the booth's home screen, and the gallery is also available to your guests from their smart phones or tablets. This allows everyone to be in on the fun, and lets everyone save and share all of their favorite images and media from your event. After your event,



you will get a zip file with all of the imagery and media created by your guests for you to enjoy and share in the future.



# Rates & Pricing

"Average" prices are for "average" DJs...and, I'm guessing, you've read this far because "celebrate good times" and "I gotta feeling" are two little phrases you don't want to hear at your wedding. We offer a boutique wedding DJ experience where "average" is, quite frankly, unacceptable. Therefore, our couples typically invest around \$2,500.00 for our services. Below you can find our A La Carte pricing as well as some of our most popular packages. Custom quotes for the specific services you require or desire are available!

## A La Carte

Packages not your thing? No worries, book only the services that you need!

Associate Rate: \$2,250 for 4 hours- This is our minimum charge for any of our amazing DJs using our music only mobile DJ set up (no lighting). (Want owner Mitch Fortune's personal services? Add \$1,000.00 for peak season dates)

Additional Hours: \$300.00 per hour	Moving Head Premium Dance Floor Lighting: \$300.00
Ceremony Audio Package: \$425.00 (Music, Mics, and an additional PA)	Bubble Machines: \$125.00
Uplighting Package- 16 Wireless Battery Powered Fixtures: \$750.00	Extra Speakers: \$125.00 each
Monogram Projection: \$350.00 per fixture	Confetti Canons (includes clean up): \$750.00
Upgraded Sound System (for events with over 125 guests): \$500.00	CO2 Club Cannon (Cold Air Blast to Cool the Dance Floor): \$325.00
"Dancing On The Clouds" low lying fog machine: \$750.00	2 Hour Trivia Show- \$650.00

# Packages -

Every wedding is unique and the needs of our individual clients varies as much as their vision for their wedding. Below we have built some packages around our most popular services to save you time and money!\*

The Complete Party Package	\$2,550.00
Ideal for most weddings, this package includes moving head premium dance floor lighting to help pump up your dance party.	You save over
Package includes up to 5 hours of music, professional emcee and event coordination services, wireless microphones for toasts/	\$300.00!
speeches, and access to our online planning portal and music request system. (Want owner Mitch Fortune's personal services?	
Add \$1,000.00 for peak season dates)	
The Grove Park Package (hands down our most popular package)	\$3,650.00
If lighting and visual impact is high priority for you this is where you want to be. Package includes up to 6 hours of music/	You save over
service time, ceremony audio services, premium dance floor lighting, and our up lighting package to make your venue pop!	\$375.00!
(Want owner Mitch Fortune's personal services? Add \$1,000.00 for peak season dates)	
The Biltmore Package	\$4,750.00
Package includes up to 6 hours of music, ceremony audio services, premium dance floor lighting, <b>16</b> fixture up lighting package,	You save over
custom monogram, and feature packed selfie station. (Want owner Mitch Fortune's personal services? Add \$1,000.00 for peak	\$475.00!
season dates)	
The Vanderbilt Package (our ultimate entertainment experience)	\$6,250.00
Our unmatched entertainment experience to completely wow your guests! Package includes up to 6 hours of music/service	You save over
time, ceremony audio services, premium dance floor lighting, up lighting package with 16 fixtures, upgraded sound system, our	\$650.00!
feature packed glam booth with video guestbook, custom monogram, club canon to surprise your guests, and "dancing on the	
clouds" low lying fog machine for the ultimate first dance pic! (Want owner Mitch Fortune's personal services? Add \$1,000.00	
for peak season dates)	

# **Open Air Photo Booth Packages** -

SELFIE STATION \$850.00	GLAM BOOTH \$1,250.00
5 hour rental (\$150/per hour after)	5 hour rental (\$150/per additional hour)
Custom designed photo overlay to personalize the experience	Custom color overlay/monogram
On site text and email delivery of media to your guests	Photo's are captured in stunning black and white, with custom glam filter &
Photo booth attendant	air brushing so guests look like a celebrity (aka The Kardashian Booth)
Online media/photo gallery	Unlimited photo sessions
Photo options: Unlimited photos, gifs, and boomerangs	Live online photo gallery
Masks, props, and virtual effects	Onsite photo delivery via email or text
Digital delivery of all photos to you at the end of your event	All white backdrop included
Add video guestbook feature to either booth: add \$200.00	Photo attendant included

\*Please, no substitutions. If you would like to add additional services to a package, see the a la carte options above.

Note: Unless quoted otherwise, the event start time is calculated as the time your guests are scheduled to arrive at your venue (or when your ceremony concludes if onsite). Service time begins when guests arrive whether or not the DJ is performing at the time of guest arrival. There is no charge for travel within 45 miles (one way) of Asheville and there is never a charge for our equipment setup or breakdown time. Additional travel fees (including meals and lodging) may apply for events beyond 45 miles from Asheville, or in which travel time from Asheville exceeds 4 hours round trip. A 50% initial payment is required to secure your event date and is due upon contract signing. Final payment is due 14 days prior to your event. For international and destination wedding rates please contact owner Mitch Fortune. Rates are subject to change without notice.