

Services & Pricing Guide



Hello there!

We are Andy and Sarah Lepe, founders and operators of **Cali Sol Cocktails**.

With over twenty years combined experience in the hospitality industry, we want to bring our passion for the handcrafted bar experience to private events and corporate gatherings.

At Cali Sol Cocktails, we make it our mission to provide an elegant, worry free hand crafted **cocktail experience your guests can't stop talking about!**

We take care of everything for the bar from start to finish, so sit back, and let us shake things up for your next event.

We can't wait to work with you!



"We are on a mission to create a cocktail experience your guests can't stop talking about!"

Andy & Sarah

Founders, Cali Sol Cocktails, LLC





Signature Cocktail Package

- 3 Signature Cocktails
- Beer/Wine Pour Service, Plus...

WHAT YOU'LL GET:

- 1 Bartender (75+ guests will require additional)
- Up to 4 hours of bar service (can add additional)
- Bar Rental- White Linen with Umbrella
- Juices & House made craft mixers, bitters, syrups, rimmers, etc. for signature cocktails
- Fresh Fruits & Herbs for Garnish
- Delivery and Storage of Ice
- Beverage Napkins, Plastic Drinkware, Straws
- Bar materials (Barmat, shakers, etc)
- Chilling buckets
- 1.5 hour Setup/1 hour Breakdown of bar
- Customized printed bar menu
- 30 minute phone call event consultation
- Alcohol Shopping List
- \$2 Million Liquor & General Liability Insurance
- Travel- Up to 60 miles round trip

*Alcohol NOT Included

LET'S GET THIS PARTY STARTED

YOUR INVESTMENT STARTS AT

\$1200

Add Ons



Service

Additional Hour	\$300
Additional Bartender- per hour	\$85
Additional Bar Station	\$400

Drinks

Infused Water Station	\$2/pp
Additional Cocktail	\$5/pp
Mixers: Coke, Diet Coke, Sprite, Tonic, Club Soda, Ginger Beer, Pineapple/Cranberry Juice	\$3/pp

Accessories

Edible Cocktail Toppers	\$12/doz
Acrylic Drink Tags	\$24/doz
Acrylic Drink Stirrers	\$50/doz
Acrylic Bar Menu	\$150+

Paint & Sip



Get ready for a night of creativity and cocktails! Our Paint & Sip events are the perfect way to unwind and unleash your inner artist. With a cocktail in hand, you'll receive step-by-step instructions from our talented instructors as you paint your own masterpiece

LET'S WORK TOGETHER

STARTING AT
\$95/PERSON

WHAT YOU'LL GET:

- ✓ We travel to you! 2 hours of instruction with a professional artist
- ✓ All supplies for painting (canvas, paint, brushes, easel, apron)
- ✓ Our signature cocktail service featuring 2 types of cocktails, with options for mocktails so no one is left out

*Alcohol not included

Testimonials



Danielle M.

"Not only are their cocktails delicious but the extra details in the care of making each one was a beautiful touch. Instagram worthy cocktails!."

Lindsay P.

"We absolutely LOVED having Sarah & Andy bartend our wedding! They exceeded all expectations and our guests loved their signature cocktails - they are still talking about it! "



Kristina C.

"Don't think twice about it-- Cali Sol Cocktails are as good as it gets. I've hosted and planned many events and they are hands down the best bartending company I've ever worked with!"

Let's Get This Party Started!

At Cali Sol Cocktails, we pride ourselves on offering a personalized and professional service that is tailored to your specific needs and preferences.

We work closely with you to create a customized menu that reflects your taste and the theme of your event. Whether you're looking for a beachy vibe or a more formal setting, we have the expertise and creativity to make it happen.

SCHEDULE A CALL

GET A QUOTE

Contact us today and let's create a one-of-a-kind event that your guests will be raving about for weeks to come!

Andy & Sarah



(805) 807-2312

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FAQ's

Is alcohol included?

No, we provide everything but the alcohol. Due to California liquor laws, the host of the event will need to purchase the liquor separately. We will provide a custom detailed shopping list with options for you to have it delivered to the venue.

How does pricing work?

The flat fee covers the cost of bar service. 1 bartender, the bar rental, labor, transport, delivery and breakdown. The price per guest covers open bar for that guest for the entire event. This cost covers the fresh produce, mixers, handcrafted syrups, garnishes, cups, straws, ice, napkins, and anything else needed for the cocktails.

Are you insured?

Yes, we carry full coverage \$2 million liquor liability and general liability insurance. Many venues ask for a proof of this.

How far in advance do we need to book our event?

We highly suggest that you book us as soon as you have a confirmed date for your event. Dates during peak seasons book up quickly.

What if my event is longer than 4 hours?

We do provide service for more than 4 hours with additional fees for extended hours of operation. Just let us know what you have in mind and we can work with you to make it happen!