



2023 PRICING & SERVICES GUIDE



HEY Y'ALL!

I'M SO GLAD YOU'RE HERE!

This is a short guide to help you get to know me as a photographer and answer questions you might have about wedding photography!

If you're a fun-loving, madly in love couple, I am here to be your wedding day third wheel!! Whether its snapping all the photos, keeping the bridal party on track, picking the best photo locations, or carrying your train everywhere, I'm here for it. When it comes to shooting, I focus on creating candid moments through fun prompts and poses. A lot of the time couples forget that they are even in front of a camera! Intentionality is also a huge part of my wedding day mindset. It's important to me to capture even smaller moments of the day that brides and grooms might not notice among the busyness.

DEANNA SALT MEDIA





"Your designated hype woman"

MEET DEANNA

I'm a Florida-based photographer who's obsessed with golden hour and epic dance parties.

I'm an adventurous + candid inspired photographer! I will 100% look ridiculous to get a shot. When booking me, I become more than just your photographer, I become your hype girl, your biggest supporter, and honestly a friend.

Weddings are so intimate, I feel great honor to be invited into such a significant day and season of your life. There's always a good chance I will cry at your wedding, I have no shame. When you love your couples so much and become friends, you can't help but experience all the feels.

Deanna

THE INVESTMENT



Wedding photography isn't just clicking a button, there is so much planning and coordination that happens to ensure your wedding day flows seamlessly and no photo opportunities are missed.

You are investing into my 5+ years of wedding photography experience. I confidently know how to take on any unplanned obstacles your wedding day might bring.

Your wedding photos are the most important investment you make for your wedding. They give you a chance to relive the beauty and emotions of your wedding day over and over again. Many of the moments you see in your wedding gallery, you might not have even seen got the chance to witness. There are likely people that you might have your last good photo with. My goal at every wedding is to walk away with every guest in at least one photo. The quality of your photos is so important. They will be heirlooms that will surpass your lifetime and will be cherished by future generations. I strive to create timeless images for you and your loved ones to relive your wedding day with authentic tones and lighting.





COLLECTION ONE

Best for simple days

If you have a smaller bridal party, smaller guest count, or have your wedding all at one location, this package might work for you! Six hours of coverage is perfect if you don't have many photos planned before the ceremony. This also is a great option if you don't need much reception/dancing coverage.

INVESTMENT \$2,750

**Travel fees may be applied if over 70 miles from Tampa, Fl.*

INCLUDES:

- TWO PHOTOGRAPHERS
- 6 HOURS OF COVERAGE
- ONLINE PASSWORD PROTECTED GALLERY
- HIGH RESOLUTION DOWNLOADS
- DAY OF TIMELINE
- COMPLIMENTARY ENGAGEMENT SESSION



COLLECTION TWO

If you want flexibility

If you have more than one location/venue on your wedding day, please consider this collection. 8 hours of coverage is perfect if you want flat lay details and your dress photographed or plan to have a first look with anyone other than your fiancé!

INVESTMENT \$3,650

**Travel fees may be applied if over 70 miles from Tampa, FL.*

INCLUDES:

- **TWO PHOTOGRAPHERS**
- **8 HOURS OF COVERAGE**
- **ONLINE PASSWORD PROTECTED GALLERY**
- **HIGH RESOLUTION DOWNLOADS**
- **DAY OF TIMELINE**
- **COMPLIMENTARY ENGAGEMENT SESSION**





COLLECTION THREE

Don't miss a beat of the party!

10 hours of coverage not only provides you with the largest wedding gallery, but it also ensures that I can capture all of your envisioned photos . If you have a special exit/send off at the end of the night, or an after party you want coverage of, this is a perfect package to capture every epic dance move!

INVESTMENT \$4550

**Travel fees may be applied if over 70 miles from Tampa,Fl.*

INCLUDES:

- TWO PHOTOGRAPHERS
- 10 HOURS OF COVERAGE
- ONLINE PASSWORD PROTECTED GALLERY
- HIGH RESOLUTION DOWNLOADS
- DAY OF TIMELINE
- COMPLIMENTARY ENGAGEMENT SESSION





OUT OF STATE WEDDINGS

For getting married outside of Florida!

This package is all inclusive for anyone getting married outside of Florida! It includes all travel fees and can be for any amount of photo coverage you need! Since I am solely at that city/location for your wedding, it's only fair to spend your entire wedding day with you, up to 10 hours!

INVESTMENT \$4,800

**Second Photographer add on available*

**Florida engagement session add-on available for \$375*

**Out of state engagement session add-on starts at \$650*

International Travel: \$500-1,200 additional depending on location.

INCLUDES:

- ONE PHOTOGRAPHER
- UP TO 10 HOURS OF COVERAGE
- ONLINE PASSWORD PROTECTED GALLERY
- HIGH RESOLUTION DOWNLOADS
- DAY OF TIMELINE
- LOCATION SCOUTING
- WEDDING HARD DRIVE
- U.S. TRAVEL FEES



BUCKET LIST DESTINATIONS!!!!

Did you know I give a 40% off discount for weddings booked on my bucket list!?!?

Orrr if you elope, just pay for my travel + lodging and I'M THERE for FREE!!

- HAWAII
- ALASKA
- MAINE
- CALIFORNIA
- WASHINGTON
- OREGON
- UTAH
- ARIZONA
- NEW YORK CITY, NY
- LAS VEGAS, NV
- COLORADO SPRINGS, CO
- NASHVILLE, TN
- ASHEVILLE, NC
- GRAND TETON NATIONAL PARK, WY
- WHITE SANDS NATIONAL PARK, NM
- GREAT SAND DUNES NATIONAL PARK, CO
- AUSTRALIA
- NEW ZELAND
- ICELAND
- GREECE
- IRELAND
- FRANCE
- ITALY
- SPAIN
- ST. LUCIA
- TULUM, MEXICO





A LA CARTE

**PRE OR POST WEDDING
BRIDAL COUPLES SESSION**
\$425 (in Florida)

EXTRA WEDDING COVERAGE
\$450/hr

ADDITIONAL PHOTOGRAPHER
\$250-650

CUSTOM WEDDING USB DRIVE
\$65

TRAVEL

I absolutely love adventures, send me anywhere!!!

Any in state weddings that are more than 70 miles from Tampa FL, have a \$250 travel fee to cover gas and lodging.

Out of State Weddings have their travel fee worked into the price.

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KIND WORDS

She is magical!! She is so wonderful and talented and so so kind! She radiates so much positivity, it's easy to forget you're taking pictures. If you are looking for artistic and warm, ethereal photos for your special occasion, she is your girl!

She is truly a gem. I am beyond grateful to have her capture our special day! Don't hesitate, book her!!!!

[JULIA + YUYA]



FREQUENTLY ASKED QUESTIONS

DO YOU TRAVEL?

I sure do!!!! I love road trips or flying across country.

I'm also available internationally! I have one out of state wedding package that is all inclusive of travel and the highest coverage amount!

CAN WE HAVE ACCESS TO RAW FILES?

Unfortunately, I don't offer access to raw files. My photos are copyrighted to protect them from being edited or stolen, so I only give out edited Jpegs. There is a lot of work that goes into my editing process so I ask that if there is any touchups/adjustments desired for the photos to just ask me to do them instead of trying to do them on the Jpegs. The Jpegs don't have all the RAW information needed to do touch ups/adjustments.

DO YOU HAVE INSURANCE?

I do! I have a general liability insurance, as well as an inland marine policy to protect my gear from any accidental damage/theft when at weddings or traveling.

ARE YOU LICENSED?

I am! My business is legally legit! It is an LLC and I have a business license with my county, also known as a tax receipt.

HOW MANY IMAGES CAN WE EXPECT?

For wedding galleries, you can expect at least 100 photos per hour of coverage. There is no limit, so all of the photos that you receive in your gallery are yours to keep!

WHEN WILL WE RECEIVE OUR PHOTOS?

My turnaround time for wedding galleries ranges between 4-6 weeks! Within 72 hours of your wedding day, you will receive a preview gallery!

DO YOU BRING BACKUP GEAR?

Most definitely! I have two camera bodies, both cameras have dual recording to two cards for redundancy. I bring multiple lenses, and multiple lights as well.

WHAT DO WE DO IF IT'S RAINING AT OUR ENGAGEMENT SESSION OR WEDDING?

For engagement sessions, we are always able to reschedule, or even work in the rain if you are interested! For wedding days, I stay flexible and can do any photos indoors. But, if you want the outdoor photos, we can do a post wedding bridal session at your wedding venue!

DO WE NEED A SECOND SHOOTER?

After shooting weddings for 4 years, I have learned how much smoother weddings flow when a second photographer is with me. You receive much more photos with a second shooter and can feel secure that no moment will be missed with that extra pair of eyes. Having a second shooter also allows coverage at two different places at the same time.

CAN WE SEE A FULL WEDDING OR ENGAGEMENT SESSION GALLERY?

Absolutely!! I have plenty of galleries available for you to look at to know what to expect and see more of my posing and editing style.

CAN WE MEET YOU BEFORE OUR WEDDING?

TOTALLY! Let's do it!! If you are a local bride or have a venue local to Tampa, I would love to tour your venue with you and map out all our spots for photos! We can also grab coffee and I can help plan out your timeline with you! I also love meeting my couples and hanging out at engagement sessions!!

DO YOU WORK OFF A SHOT LIST?

Yes! Leading up to your wedding day I will have you make a family/group portrait list to go off of during family portraits. I also create a shared Pinterest board with you, where you can post some photo inspiration for your day. I also will have you note all your must-have photo requests prior to your wedding day so I can be best prepared to bring your wedding photo dreams to life!

I DON'T KNOW HOW TO POSE IN PHOTOS – HELP!

That's totally okay! I will direct you and pose you the whole time! Engagement sessions are the best way to get more comfortable with my posing and shooting style!

I'VE NEVER DONE THIS WHOLE WEDDING THING, ANY ADVICE FOR GETTING THE BEST PHOTOS OUT OF MY DAY?

Yes! I'll send you a Pinterest board and blog posts with tips to set yourself up for the best day ever. I'll also create your entire photo timeline to make sure the day runs seamlessly and we have time for all the photos you'll ever need!



NEXT STEPS

step one

PICK YOUR COLLECTION!

I love to chat with you on a call or FaceTime to answer any questions you have and see what needs you have for your wedding day. This helps us determine which collection is best for you!

step two

BOOK YOUR DATE!!

After you decide on a collection, to book your date you pay a 30% retainer fee upon signing the contract I'll send to you! The other 70% is due two weeks before your wedding day!!

Bank Transfers and Credit Cards are accepted!

step three

LET'S DO THIS!!!

After booking, I am here for anything you need! I love referring vendors, or giving any advice you are looking for with planning your wedding! I will send you a Wedding Guide with tips and reminders to do leading up to your wedding. I will also send you a questionnaire to help me plan your photography timeline for the day!

AHHH, I CAN'T WAIT TO WORK WITH YOU!

THANKS SO MUCH

*Thank you for considering me to be your wedding
photographer.*

Finding a wedding photographer is a challenge, and I want you to know, I'm here for you every step of the way. I know I'm not the photographer for everyone, but if you connect with my work and personality, I would love to join this adventure of y'all's!

Deanna

