# Service and Pricing Guide

As a client you are unique! So is your event. We pride ourselves in **one-on-one consultations**, and desire to capture the essence of your vision by asking questions, listening intently, and designing accordingly. **Our services are therefore custom tailored to your specific event**, and never packaged. =)

However, because we know it helps to have a **rough place to start**, here are some general notes and tid-bits about some of the designs offered. **During our consultation we will chat** about how we can best capture your floral vision, **and meet your budget needs**. =) The costs listed below should be looked at as **minimums**, <u>but</u> are dependent upon the many things discussed during the consultation. =) **Use this as a rough guideline before your consultation**.

**Designs offered** (not an exhaustive list!):

Bridal bouquet - \$150+ Bridal Party bouquet - \$100+ Boutonniere (lapel [*magnet or pin*] and Pocket Square) - \$15+ (really varies, based on attachment style) Corsage (lapel or wrist) - \$30+ (shoulder corsage also available at \$50+) Aisle décor - there are various types of designs in this category, we will need to discuss this =) Centerpiece - these designs can also range greatly! We do have some rentable items are available Garland - price varies – these are labor intensive and charged per foot Ceremony Arch design or Statement piece - \$350+ (larger floral backdrops \$1,000+) Head table arrangement - \$150+

#### Words to the Wise:

- The more pieces you request, the more ability there is to have a wider variety of florals throughout your designs at a lower price point. The fewer pieces you request, the less ability to have variety, unless your budget is higher.
- Roses and some tropical flowers are specialty, and will increase your design price.
- If you don't see an example of something you want, just ask! We value honesty, and will let you
  know what is within our design scope =)
- Delivery is required in most situations, in order to ensure that your floral design stays safe and properly cared for until you are ready for it! There is a delivery charge if your venue exceeds a 15 mile radius.
- There is a \$25 cost for the Initial Consultation that will be taken off your final invoice, should you choose to book. We will work hard on putting together a client-specific proposal for you!
- 10% of your invoice cost will go to an associated non-profit that we support





1 of 2



glory floral

designs,

llc

## How should I prepare for my Initial Consultation?

- Know the date and time of your event
- Know your venue(s)
- Know your colors and any themes you want to incorporate
- If your event is a wedding, have a good idea of how many your wedding party will consist of
- Have a good idea of the size of your event/maximum number of guests expected, *especially if you will want centerpieces*
- Be prepared to show or share any design inspiration that you have (Pinterest boards, saved photos, etc.) Glory Floral Designs will definitely assist with design, but researching your desired design style beforehand will help you to know what you don't like and what you do. We would love to collaborate our professionalism and experience with your vision =)

#### How long with the Initial Consult take?

- 45 min - 1 hour... but really however long we need to chat about your floral dreams!

#### What will happen after the Initial Consult?

- Depending upon how far in the future your event is, there are different avenues of service. These will be discussed with you at the consult!

### What can I expect from Glory Floral Designs, LLC?

Excellent Service – You are valuable, and it will be our pleasure to work with you.

**Communication** – We believe clarity and transparency throughout the process are a BIG DEAL.

Attention to Detail – From the overall event color palette to the physical placement of the centerpieces, what you want matters. =)

**Professional Input** – Our 10+ years of experience will enhance and contribute to your vision, allowing it to come to life on your event day.





"At our initial visit, all I really knew was we wanted color and vines, but didn't know how to make it come together. Leah really listened and talked through ideas with me, and gave creative floral combinations. I never would have thought of. On the day of our wedding, all of it came together better than we ever imagined." – Megan

"Leah has been an absolute delight to work with as our florist for our wedding! She was able to take my vision and bring it to life." – Kate

"I'm not that type of lady-like person, and I just thought "well, a bouquet is something I gotta have for my dress, duh." But, I did not know that I would loooove a bouquet of flowers until she made me one!" - Jisun