



Event Pricing Worksheet

Finding the perfect venue is all about fit. Does the venue reflect your personal style? Does it showcase your theme? And, finally, does it match your budget?

A good event planner never loses sight of his/her bottom line. To help cost out an event on our farm we suggest using our party planner worksheets.

To begin, choose the number of guests you have in mind for your special day.

Event Pricing Worksheet

Guest Count:

Salt Air Farm event price calculations for 251-300 guests

These prices are designed to help you plan an event for 251 - 300 guests. The "basic site fee" is the charge for our venue. Please note, however, that most events require a tent and bathrooms so those estimates are included, as a courtesy, in our "recommended bottom line". While prices may vary slightly depending on the exact vendor of your choice, the numbers provided should give you a realistic idea of the total cost of hosting an event on our farm. Tax is not included here so please keep that in mind as you are calculating your event. We hope this helps make your event easier and more fun to plan!

Our basic site fee includes:

- use of our event lawn with running water and electric hook-up
- Guest use of our olympic size garden croquet court
- Your flowers, floral arranging, and set-up of florals on the day of your event
- An on site white dove release
- Parking attendants

Our recommended bottom line gives you a lovely backdrop for your special day. You take it from here. Add-ons are available and can make a day both unique and memorable.

To view catering estimates and add-ons scroll down. Check the box

of the add-ons that interest you and the price at the bottom of the page will reflect your selections. Happy planning!

Base Costs:

Base Site Fee:	\$14,800.00
Tent Fee:	\$2,831.00
Attendant Fee:	\$0.00
Bathrooms:	\$2,278.00
Recommended Bottom Line:	\$19,909.00

Catering Considerations:

These catering options should give you a good idea of catering costs associated with an outdoor garden party on our farm. These prices, and menus, were developed by caterers that know our farm and enjoy catering outdoor events. You are by no means obligated to choose one if you already have a caterer of your own in mind. See the options below for further pricing and menus.

☐ French Style Service The posted price is all inclusive for tables, chairs, linens, place settings, service, food, bar, tax and gratuity. Click here to see menu. Note: a french style menu is when your guests remain seated and full plates are delivered to them at the table - restaurant style. It is the more formal service option.	cost per person: \$135.00 guest count:
☐ Buffet Dinner Service The posted price is all inclusive for tables, chairs, linens, place settings, service, food, bar, tax and gratuity. Click here to see menu.	cost per person: \$115.00 guest count:
☐ Family Style Service The posted price is all inclusive for tables, chairs,	cost per person: \$147.00 guest count:

linens, place settings,
service, food, bar, tax and
gratuity. [Please click here
to see menu.](#)

Optional Add-Ons:

☐	Hayrides	\$400.00
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Hayrides are a great way for your guests to see a larger portion of our farm. Our hayrides offer cedar benches so your good clothes aren't ruined in the fun. Sturdy wood steps with handrails make for easy on/off. Hayrides run continuously for a two hour period so that guests can ride when the mood strikes.

☐	Guest Fruit Picking for 251-300 Guests	\$2850.00
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Guest fruit picking can be a fun addition to many events. This add-on allows your guests to each pick up to 2 quarts of a predetermined fruit. For instance, if your party is in August peach or nectarine picking is available. Apples are available in September and October. Guests can stroll from our event lawn to an adjacent peach or nectarine orchard and pick some fresh ripe fruit either to eat in the moment or to take home as a party favor. Price includes a wood 2 quart picking basket. A 2 quart basket holds 8-10 peaches, apples, nectarines, etc.

☐	Tent Sides for 60 x 80 tent	\$390.00
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Our farm does not offer any indoor facility at this time. We recommend that tented events consider adding Cathedral/French Window sidewalls to the main dining tent. The cost is minimal and in the event of rain, or cold, sidewalls can make all the difference.

☐	Dance Floor for 60 x 80 tent	\$1230.00
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While many events don't require a dance floor, some do. Adding a dance floor is easy. For an event with 251 - 300 guests we recommend a 28 x 27 foot dance floor. The dance floor will be installed at the same time your tent is erected.

☐ **Tent Lighting for a 60 x 80 tent** **\$406.00**

Salt Air Farm is primarily a daytime garden venue. So, many event planners opt out of tent lighting and put the saved money elsewhere. However, if you wish to add tent lighting the cost is affordable. The tent lighting we recommend comes with a dimmer switch so you can set the mood.

☐ **Event Site Coordinator** **\$18000.00**

You choose your partner, your date, and our site. We will take care of everything else related to site set-up. All you have to do is choose a caterer and your music. We'll be sure your reception tent, catering tent, bathrooms, dance floor, etc. are in place and ready to go on your big day. No fuss on your end. Just show up for the fun! Plus, we'll guide you through everything you need to turn your vision for the perfect wedding day into a reality.

8 weeks before your wedding we'll meet with both you and your caterer to confirm the final arrangements and smooth any bumps. Together we will map out the sequence of events leading up to your big day so that all vendors are on the same page.

Finally, on your wedding day, we will be there to help things run smoothly. Should any emergencies arise, big or small, we'll be right there to help deal with them.

Total Estimated Cost:**\$19,909.00**