## PAUL SAJNANI PHOTOGRAPHY

Lehigh Valley PA. \* 484.358.2727 \* www.paulsphoto.net \* paul@paulsphoto.net

#### CREATIVE WEDDINGS & PHOTO BOOTH SERVICE

Dear Future Bride and Groom,

I'd like to wish you both Congratulations on your Engagement and upcoming wedding. I look forward to working with and developing a relationship with you both, so your images are a true reflection of your personalities. Unlike other large multi-service companies, I only schedule one Wedding per calendar date - Yours! Because I truly love Weddings, I'll cover your day from start to finish, even before the Ceremony, with no worries about Time.

The success of my wedding photography business really amounts to me exceeding the expectations of my clients, who eventually become lifelong friends. Please shop around and compare. In an industry filled with countless complex and confusing digital only options, I'm committed to keeping Photography customer friendly, tangible, non-complicated and most of all affordable! With over 19 years of specialized Wedding experience; we welcome you to compare our **UNBEATABLE LOW PRICE** to any established FT professional (even the weekend photo hobbyists on Facebook) photographer in the area. Besides offering ALL your images on DVD & USB, with us, you also get **200 PHOTOGRAPHS OF YOUR CHOICE**, professionally printed and presented in an album! We still believe professional photographers should deliver actual photographs and albums, not just USBs!

Quality, creativity, simplicity and true value are the basis of my approach to Photography. My staff and I hope you're enjoying your wedding planning and hope that you please take a few minutes to see if we can help you with Photography. Save \$200.00 when you reserve your Wedding Date with a deposit at our Initial Consultation. Please visit <u>www.paulsphoto.net</u> or "Paul Sajnani" on FB and Instagram to see lots of our past clients. To answer any questions or schedule a personal consultation, where you'll see 100s of photographs in person, please call me at 484.358.2727. I look forward to hearing from you soon. Thank you.

#### Paul Sajnani

#### Complete Wedding Day Photography Package: Only \$1,900.00 \*

- ✓ Complete Wedding Day Coverage
- ✓ Pre-Bridal Location Flexible 2 Hours before the Ceremony Start Time.
- ✓ Church / Religious Ceremony
- ✓ Formal Bridal Family / Party Photographs
- ✓ Optional Portrait Location before the Reception
- ✓ Complete Reception Coverage
- ✓ High Resolution DVD / USB of <u>ALL</u> your Wedding Day photographs
- ✓ 200 Professionally Printed Photographs of YOUR CHOICE delivered in an Album

#### \*\* Optional Professional PHOTO BOOTH For your Reception \*\*

(1) Modern, Spacious & Contemporary LED Lit or "Open Air" Photo Booth (2) <u>UNLIMITED TIME</u> Reception Coverage!!! (3) Professionally dressed Party Host at your Reception (4) Every guest in Booth gets a Photo (5) Lots of props included! (6) INSTANT Email Uploads!! (7) Your Personalized Info Graphics

(8) We'll use YOUR Timeline (9) Scrapbook <u>OR</u> USB of ALL Photos (10) <u>NO HIDDEN FEES!</u> No Kidding!!

#### Please Compare Our UNBEATABLE Low Price: Only \$700.00 !!

\* **R**eserve your Wedding with a One-Third Deposit at our Initial Consultation L take <u>\$200.00 OFF</u> the Full Day Package Price. A second one-third of the balance is due 2 weeks prior to the Wedding. Final one-third payment and PA.6% tax is due upon delivery. Your DVD / USB to view and order your 200 Wedding Photographs will be ready in 8 weeks. Photo incentive is also available for clients who choose to Pay In Full on or before the Wedding Day.

### WHY SELECTIVE COUPLES CHOOSE PAUL SAJNANI PHOTOGRAPHY

- ✓ We're a Full Time Professional Photography and Photo Booth company; we do one thing right, Photographs! No added pressure to "bundle in" everything else.
- ✓ UNBEATABLE PRICE for professional modern Photo Booth for your Reception. Unlimited Time! All Inclusive! No Hidden Fees! No Kidding! Only \$700.00!!
- ✓ I only commit to and personally photograph one wedding a day Yours!
- ✓ No complicated & confusing hourly packages (Budget, Silver, Gold, Platinum etc).
- ✓ Our Full Day Package includes flexible time 2-3 HOURS before the Ceremony.
- ✓ Never an additional cost for a Pre-Bridal and/or Optional Portrait Locations.
- ✓ Like most studios, we also give you a high resolution DVD / USB to view and make all the copies and enlargements you wish of your images, but with us, THE BIG DIFFERENCE is you also get 200 PHOTOGRAPHS OF YOUR CHOICE from your Wedding Day; which will be professionally printed and displayed in an album, Guaranteed for life. We still believe photographers should deliver photographs!
- ✓ All Friday & Sunday weddings, along with all weddings scheduled in January, February and March are discounted \$100.00.
- ✓ We love Weddings!! Based on our 19 years of specialized wedding photography experience, we'll gladly help you lower your stress by assisting you in planning your Wedding Day by giving you some "best practice" ideas.
- ✓ We encourage you to compare our <u>UNBEATABLE LOW PRICE</u> Full Day Photo Package to any other F. T. Professional Photographer, even the many hobbyists in the LV area. Remember to also compare Quantity & Quality of the photographs (assuming you get any), Flexibility and Specialized Wedding Experience.
- I'm privileged and blessed to have photographed weddings at most of the best locations in the area like Hotel Bethlehem, Hanover Grande Ballroom, Steel Stacks, Blue Event Center, Bear Creek Resort, Glasbern Inn, Renaissance Hotel, following Country Clubs – Green Pond, Woodstone, Steel Club, Lehigh, Northampton, Pine Crest, Saucon Valley, Brookside, Riverview, Morgan Hill & Hideaway Hills, Willow Tree Grove, Monterre Vineyards, The Meadows, Bank St. Annex, Stroudsmoor Inn, Fonthill Castle, Chateau Resort, Holiday Inn West, Sayre Mansion, Skytop Lodge, Camelback Resort, Westmoreland Club and Woodlands Resort in Wilkes Barre, Radisson Stn. Hotel in Scranton and many more venues in PA. NJ. and NY.
- ✓ <u>Recent</u> references are always available upon your request.
- ✓ At the end of the day, Photography is more than my lifelong passion, business and trade, Paul Sajnani Photography is my name. It's my personal commitment to exceed your expectations and provide all my couples Excellent Customer Service, both before and after your Wedding Day.

# Please visit us at www.paulsphoto.net or on Facebook to see many of our past clients. Please call 484.358.2727 to schedule a personal consultation.